COMBINING THE CAPABILITIES
ANNUAL REPORT 2014

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RVC — is the government fund of funds and the development institute of the Russian Federation, one of the key tools of the state in the national innovation system building.

Since its foundation the RVC activities were focused on solution of two paramount tasks: arrangement of conditions for attraction of the private venture capital to develop innovative ventures in Russia and formation of the infrastructure necessary for it. Today RVC implements various forms of the technology companies support at the initial stage of their development and thereby compensates the high risks and under activity of this stage of the private capital.

When carrying out the investment activities, RVC invests through the venture capital funds, created jointly with private investors. The total amount of funds, formed by RVC as of the end of 2014 reached twenty (including 2 funds in foreign jurisdictions), their summate rate is RUB 31.2 billion. The RVC share is more than RUB18.3 billion. During the RVC activity more than 175 innovative portfolio companies — funds were approved to be invested in and established with participation of the RVC capital in the amount, exceeding RUB15 billion.

Ensuring the supply of money in the venture capital market in the framework of public-private partnerships — is the necessary, but not sufficient condition. Beyond that, the development of the ecosystem venture capital market is requested. Developing a set of non-financial instruments with due consideration of the goals and objectives of the innovative development strategy, RVC focuses on such directions as development of venture capitalists and innovative infrastructure, promotion and popularization of innovative technology entrepreneurship, contribution in the Russian innovative industry globalization.

RVC OJSC IN 2014 IN FIGURES

20
RVC-backed funds operating as of the end of 2014

RUB 31.2 BILLION
is the total value of RVC — backed funds as of the end of 2014

RUB 7.44 BILLION
is the total capital of new RVC-backed funds (seed funds, early stage funds, infrastructure and sectoral cluster-based)

175
projects approved to be invested in during RVC’s activity

14
exits from portfolio companies as of the end of 2014

6714
is the total amount of innovative projects (teams), entered in competitions, awards and shortlisting, arranged and promoted by RVC in 2014

DISTRIBUTION OF RVC — BACKED FUNDS INVESTMENT BY SECTOR FOR 2007—2014 (CALCULATED ON THE AMOUNT OF APPROVED INVESTMENTS)

17.8% aerospace and telecommunications
20.7% medical equipment and pharmaceuticals
21.9% strategic computer technology and software
12.5% energy efficiency
12.5% other

THE TOTAL (DECLARED) VOLUME OF NEW RVC — BACKED FUNDS ISSUES AND EARLY STAGES, INFRASTRUCTURE AND STARTUP, ESTABLISHED IN 2014 IN THE FORM OF INVESTMENT PARTNERSHIP AGREEMENT

27.61% Radartekhnika 155
25.0% Venture Fund Arktika 155
26.36% Pharmaceutical Infrastructure 350 Fund
0.04% New Fund 657 155
10.21% Other

COMBINING THE CAPABILITIES

RUSVENTURE ALIEN/1 RVC ANNUAL REPORT 2016
As early as in 2013 the Russian venture industry was experiencing a correction. It’s important to note that all foreign venture markets experienced similar corrections during the last 25–30 years during their formation from explosive growth to mature, sustainable development. The growth rate for the national sector of Russia’s venture capital investments recorded in 2014 should not be seen as unusual: the natural correction phase coincided with the appearance of a number of unfavorable environmental factors.

Nevertheless, the Russian venture capital industry in 2014 was able to withstand the rough “stress test”, demonstrating flexibility and adaptability, performance of the established self-regulation mechanisms, and significantly increasing over time the maturity of the sector as a whole. Given the reduction of the total volume and number of venture deals closed in 2014, it is not a coincidence that the authors of the analytical study also point to a number of positive trends.
The average deal size in 2014 remained at the 2013 level, which indicates a developed practice in formation in investing activities. In these cases, the average deal size has significantly increased in the early stages, and confirms a willingness of investors to risk as well as indicating a growing quality of projects. Complicated macroeconomic and foreign policy conditions did not prevent implementation of a number of major transactions. More importantly, there was a notable increase in the number of "exits" of investors in 2014 when compared to 2013 and with 2012 a record braking year for the sector: the creation of new capital from increased exit activity facilitates the formation of new and better-performing investments by market participants.

Decreased activity by private investors throughout 2014 motivated RVC’s team to achieve and exceed targets for the development of new venture capital funds. The total volume of new 2014 funds committed to partners, with the participation of RVC capital, amounted to RUB7.4 billion, exceeding the target set by the Business Plan for 2014. It should also be noted, that in the framework of the creation of new financial instruments RVC implemented a unique approach for the Russian market in the structuring of investment funds — the applying of investment partnership agreement as a new and promising form of joint investments for Russian business.

In general, 2014 was an important milestone for RVC, allowing the organization to complete the executed work and to focus on new challenges.

Throughout the 2014 RVC continued to work on increasing the performance of programs and projects, focused on perfection of the innovation ecosystem and technological entrepreneurship. With this in mind, the Project Office was established in RVC’s structure and began its work, with the primary task of promoting effective cooperation and scaling the activity of participants of the innovation infrastructure.

In 2014, the cycle of innovation ecosystem was completed. From the initial stage of extensive development and continuing for the past five to six years, RVC carried out the process with an intensive, high-quality approach. Among this ecosystem are techno parks, incubators, start-up schools, clubs of investors and other infrastructure created in the country. The effectiveness of innovation can be enhanced by the establishment of working relationships and an exchange of the best practices and common platform solutions. To this end RVC’s activities in the past year was focused on building of linkages between the various players of innovation infrastructure.

An important direction of the company’s activity in the past year was the participation of RVC in the implementation of instructions of the Prime Minister of the Russian Federation Dmitry Medvedev, following the results of the meeting of July 25, 2014 with the members of the Expert Council affiliated to the Government and representatives of the expert community, concerning innovation development. In a number of ongoing and future projects, RVC acts as an integrator, coordinating the process of developing effective approaches and solutions. In particular, in accordance with the instructions of the Prime Minister, RVC was actively involved in the planning process and creation of corporate and sector funds with the participation of state-owned companies.

The main objectives of the RVC’s work at the initial stage were to stimulate the creation of Russia’s venture capital industry and a significant increase in financial resources of venture capital funds. Today, this problem is essentially solved. The state is no longer the only source of funding for the domestic venture capital industry; private capital now effectively operates in the most advanced industrial sectors and least risky investment stages. Most importantly, as was demonstrated by recent conditions triggered by unfavorable overseas and macroeconomic factors, the sector is able “to take the heat”.

In 2014, the long-term program for the development of RVC [LPD RVC] was completed and approved, laying the foundation for the dynamic and object-orientated development of the company for the period through 2020. Considering the fast pace of change taking place in the innovation, scientific, and technological sphere, the actualization of the LPD RVC will be performed annually. In addition to external programs aimed at developing the market for venture investment and innovation and technological entrepreneurship, the LPD RVC will also assume the implementation of internal programs to ensure the company’s long-term financial sustainability and performance as well as the industry’s best quality corporate governance.

Summing up the results of 2014, it is impossible not to make reference to the essential modifications occurring in the company’s activity today. The State has set the goal of RVC to tackle the new, large-scale, ambitious and extremely important and interesting challenges associated with the implementation of the National Technological Initiative (NTI).

Suggestions for the realization of the NTI were put forward by Russian President V.V. Putin, in his annual address to the Federal Assembly in December 2014: on the basis of the activity in the past year it is necessary to determine what challenges Russia will face in 10–15 years requiring innovative solutions to ensure the national security, the quality of life of people, and the development of sectors of the new technological lifestyle. The National Technological Initiative should become an instrument that provides a solution uniting the efforts of many players including project teams and dynamically developing companies, leading universities and research centers, the Russian Academy of Sciences, business associations, as well as of fellow countrymen engaged in professional activities in the high technology industries abroad.
NTI’s programs will be formed by a network principle and will assume the development of new markets and the creation of infrastructure, involving all of the players who are currently non-active participants.

In the making of NTI, the instrumentation recently established by RVC will be largely implemented. Thus, the innovation ecosystem, designed by RVC as a network of infrastructure organizations, universities, start-ups, experts, etc., is the foundation on which the programs related to NTI will be developed. In this regard, RVC is considered by the state to be at the core of the development of Russian technology companies on the basis of NTI. The resource and project content of the Initiative will also require a substantial restructuring of a number of management tools from RVC, updating documents of strategic and business planning, improvement of existing financial and non-financial instruments as well as creation of new ones.

With that, the venture market of Russia, without a doubt, will be the focus of RVC. In our opinion, the implementation of the National Technology Initiative may be one of the key drivers, contributing to the further growth of the domestic industry of venture investments, including the achievements of Russia’s innovative companies, and of continued success in the new global technology markets.

The RVC team, more than any other in the Russian venture capital market, binds all of its successes with our partners. These partners include the state development institutions, such as the Strategic Initiatives Agency, the Fund of assistance of innovation development, along with representatives of the private sector with universities, representatives of technology platforms, regional innovation clusters, technology parks and business accelerators. A sincere acknowledgement to the members of the RVC team in the introduction of this RVC Annual Report — is only the least that could and should be done.

Igor R. Agamirzian
CEO, Chairman of the Management Board
MACROECONOMIC CONDITIONS

In 2014, the economic landscape of the Russian Federation changed significantly. GDP growth in 2014 slowed to 0.6% (from 1.3% in 2013). The decrease in the growth rate of the Russian economy was significant impacted by a number of factors — both external and internal, including the decline in world prices for energy resources, as well as the aggravation of the geopolitical situation.

The imposition of economic sanctions, restriction of access to foreign sources of financing, as well as the restriction of the domestic capital market in the economic downturn, led to the reduction of private investment projects in Russia. One of the results was the decrease in gross investments to the level of 19.8% of GDP.

This had a tangible impact on the venture capital market of the Russian Federation in 2014. The activity of foreign investors, taking a stake in Russian innovative projects was significantly reduced. Russian investors also reduce their risks by refocusing on investments in foreign assets.

Despite the “boom” of venture capital investment in global markets at the end of 2014, the return to sustainable growth for the Russian economy is unlikely given the conservative level of most forecasts in 2015.

The dynamics of growth of the Russian and world GDP in comparison with the growth of the global and Russian venture capital market

<table>
<thead>
<tr>
<th>Indicator</th>
<th>2012</th>
<th>2013</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>The growth of the world GDP in constant prices, %</td>
<td>3.4</td>
<td>3.4</td>
<td>3.4</td>
</tr>
<tr>
<td>The growth of the Russian GDP in constant prices, %</td>
<td>3.4</td>
<td>1.3</td>
<td>0.6</td>
</tr>
<tr>
<td>The amount of venture capital investment in the world, USD billions</td>
<td>49.8</td>
<td>53.5</td>
<td>86.7</td>
</tr>
<tr>
<td>The growth of the volume of venture capital investment in the world, %</td>
<td>-11.1</td>
<td>7.4</td>
<td>62</td>
</tr>
<tr>
<td>The growth of the volume of venture capital investment in Russia, %</td>
<td>22.2</td>
<td>-28.4</td>
<td>26</td>
</tr>
<tr>
<td>Gross investment in Russia, % GDP</td>
<td>23.6</td>
<td>21.6</td>
<td>19.8</td>
</tr>
<tr>
<td>The amount of venture capital deals in the Russian market during the year, USD million.</td>
<td>912</td>
<td>653</td>
<td>481</td>
</tr>
</tbody>
</table>

1  World Economic Outlook, IMF, 2014
2  Venture Capital Insights 2014, EY
3  MoneyTree™ Venture capital market Navigator Russian venture capital industry review for 2014, PwC
4  MoneyTree™ Venture capital market Navigator Russian venture capital industry review for 2015, PwC
5  According to the IMF forecast, in 2015 the recession of the Russian Federation GDP is possible by more than 3%

PERFORMANCE AND DEVELOPMENT TRENDS OF THE RUSSIAN VENTURE CAPITAL MARKET IN 2014

During 2014 the “correction” the market showed a downward trend both in terms of the investment amount and number of transactions. Because of this, venture capital investments were made with more caution and analysis. Markets cooled because of negative macroeconomic and foreign policy conditions, but also because of the natural internal processes associated with the completion of the transition to a more mature stage of development.

By year’s end the amount of concluded transactions made in 2014 in Russia decreased by 26% in comparison with the indexes of 2013. Excluding transactions worth more than USD100 million, the volume of concluded transactions amounted to USD480.9 million (USD653.1 million a year earlier). Thus, the number of transactions in 2014 amounted to 149 — 33% less than in 2013.

In the global markets there was an opposite trend — the total volume of venture capital transactions in 2014 amounted to USD86.7 billion, an increase of 62% in comparison with 2013. The largest contribution was the result of transactions in the United States and China. In this context, the share of the Russian venture industry decreased to 0.6% in comparison with 1.3% in 2013.

Key figures of the Russian venture capital market

<table>
<thead>
<tr>
<th>Indicator</th>
<th>2012</th>
<th>2013</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>The aggregate deals1 in the venture capital ecosystem of Russia, USD million</td>
<td>1980</td>
<td>2890</td>
<td>1691*</td>
</tr>
<tr>
<td>Total capitalization of venture capital funds, acting at the Russian market, USD million</td>
<td>4537</td>
<td>5510</td>
<td>5609*</td>
</tr>
<tr>
<td>The number of operating in the Russian market venture capital funds</td>
<td>160</td>
<td>200</td>
<td>230*</td>
</tr>
<tr>
<td>The amount of venture capital in the Russian market during the year, USD million.</td>
<td>912</td>
<td>653</td>
<td>481*</td>
</tr>
<tr>
<td>The number of venture capital deals in the Russian market for the year</td>
<td>188</td>
<td>222</td>
<td>149*</td>
</tr>
<tr>
<td>The average volume of investment transactions in the Russian venture capital market, USD million.</td>
<td>5.6</td>
<td>3.1</td>
<td>3.3*</td>
</tr>
</tbody>
</table>

1 World Economic Outlook, IMF, 2014
2 Venture Capital Insights 2014, EY
3 MoneyTree™ Venture capital market Navigator Russian venture capital industry review for 2014, PwC
4 MoneyTree™ Venture capital market Navigator Russian venture capital industry review for 2015, PwC
5 According to the IMF forecast, in 2015 the recession of the Russian Federation GDP is possible by more than 3%

6 RVCA statistics.
7 Including venture capital transactions, exits of investors, large transactions (more than USD100 million), grants, and investments in infrastructure
As a consequence a number of Russian venture investors reoriented their funds from domestic to foreign innovation companies. The number of such transactions in 2014 increased significantly, which had a major impact on the final statistics for the Russian market.

The average deal size in 2014 was at a level close to the previous year, (USD3.3 million in 2013 as compared to USD3.1 million in 2013), which reflects a maturing market and a reduction of the role of an “emotional” component in making investment decisions. When looking at investment stages, however, the trend was mixed: in early stages, especially during the seed stage, the average size of investments increased significantly (by 69%, from USD0.55 million to USD0.93 million), while at the expansion stage, the average size of transactions declined by more than 37% (from USD16.4 million in 2013 to USD10.2 million in 2014).

As a result, the total amount of seed investments increased by 30% (to USD38.1 million), while the aggregate volume of investments at the seed and start-up stages rose to USD141 million (USD136 million a year earlier).

In the sectoral structure of the market, as in previous years, the IT sector remained the leader in the number of venture capital deals and the amount of attracted investments. Transactions in the information technology sector in 2014 accounted for 89.3% of the total number of transactions and 91.6% of the total amount of all transactions (in 2013 — 86.9% and 93.6% respectively). At the same time, inside the IT sector in comparison with 2013 year, the number and total value of transactions decreased by 31% and 28% respectively.

The number and transaction amount by sectors in 2012–2014 years¹

<table>
<thead>
<tr>
<th>Sector</th>
<th>2012</th>
<th>2013</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Biotech</td>
<td>11.4</td>
<td>13.8</td>
<td>13.1</td>
</tr>
<tr>
<td>Number of transactions</td>
<td>15</td>
<td>13</td>
<td>6</td>
</tr>
<tr>
<td>IT</td>
<td>792.1</td>
<td>611.4</td>
<td>440.6</td>
</tr>
<tr>
<td>Number of transactions</td>
<td>156</td>
<td>193</td>
<td>133</td>
</tr>
<tr>
<td>Industrial technological</td>
<td>108.4</td>
<td>9</td>
<td>5.2</td>
</tr>
<tr>
<td>Number of transactions</td>
<td>17</td>
<td>16</td>
<td>10</td>
</tr>
</tbody>
</table>

The biotechnology and industrial technology sectors are still small compared to the IT sector. A drop in the number of transactions was recorded in both sectors: in the biotechnology sector — by 34%, up to 6 transactions, in the industrial segment — by 37.5%, up to 10 transactions. At the same time the amount of venture capital investments made in biotechnology increased significantly: more than six times the average transaction size (mainly thanks to one solid investment). The total amount of investments made in this segment increased by 170% amounting to USD35.1 million (USD13 million a year earlier). On the other hand a decrease in the average transaction amount of the industrial technology sector led to a significant reduction in this segment — from USD29 million to USD5.2 million.

One of the most notable outcomes of 2014 was a further increase in the number of exits of investors: it was 30, which was 9 transactions more than in 2013. At the same time the total value of exits in 2014 amounted to USD731.5 million, which is lower than in 2013 (USD82 billion). However, considering that in 2013 about 75% of the total value of exits was created by only 2 transactions, the value of exits in 2014 increased in comparison to 2013 year by 51%.

The growing number of exits — one of the most important indicators of sustainable development of the venture capital market, demonstrates the efficiency and attractiveness of the venture capital business model and provides a long-term motivation of market participants. In addition, the revenues from the exits, received by the players, may become an additional source of capital for new investments and an important factor in supporting market development, which is especially important during period of reduced access to capital.
1 ADDRESS BY THE GENERAL DIRECTOR P. 2

2 RUSSIAN VENTURE CAPITAL MARKET P. 10

3 PRIORITIES OF RVC'S ACTIVITY FOR 2014–2016 P. 16

4 INVESTMENT ACTIVITIES P. 22

5 INNOVATION ECOSYSTEM DEVELOPMENT PROGRAMS P. 38

6 RVC AS A PARTICIPANT OF THE EXECUTION OF INSTRUCTIONS OF THE RUSSIAN FEDERATION GOVERNMENT REGARDING MANAGERIAL IMPROVEMENT AND INNOVATION P. 68

7 FINANCIAL RESULTS FOR 2014 P. 72

8 CORPORATE GOVERNANCE P. 76

9 SOCIAL RESPONSIBILITY AND SUSTAINABLE DEVELOPMENT P. 92

10 APPENDICES P. 98
PRIORITIES OF RVC`S ACTIVITY FOR 2014–2016

The long-term objective, defined by the RVC`s development strategy, is the performance of the main indicators of the Russian venture capital market — the total volume of money supply and the total amount of venture capital transactions for the year — the second best in Europe.

Documents, defining the RVC`s investment and ecosystem activities in 2014:

- **ANNUAL BUSINESS PLAN**
- **AREA OF RVC WORK FOR 2014–2016**
- **RVC`S DEVELOPMENT STRATEGY TILL 2020 (VERSION 2013)**
- **DOCUMENTS FOR STRATEGIC AND BUSINESS PLANNING, DEFINING INVESTMENT AND ECOSYSTEM`S ACTIVITY OF RVC IN 2014**

PRIORITIES OF RVC`S ACTIVITY FOR 2014–2016

<table>
<thead>
<tr>
<th>Investment program</th>
<th>creation of financial instruments of the market correction, with an emphasis on early (pre-seed and seed) stages; creation of financial instruments of the market correction in priority industry sectors; analysis of the current state and development of the investment portfolio and funds, and portfolio companies.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Infrastructure development program</td>
<td>development of the regional infrastructure (with a priority on innovation clusters); assistance in working out and implementing innovative development programs (DSW) companies with state participation; universities infrastructure development; the Project Office creation, providing services, support of innovation infrastructure facilities and assistance to the innovative regional clusters development.</td>
</tr>
<tr>
<td>Investors development program</td>
<td>development of venture capitalists and business angels; promoting the creation and development of corporate venture funds.</td>
</tr>
<tr>
<td>Globalization of the Russian innovation industry program</td>
<td>developing and improving the efficiency of the network of representative offices and consultants in the priority country markets; creation of a system of support for Russian innovation and service businesses into the global market, with the goal of integrating them into international value chains.</td>
</tr>
<tr>
<td>Innovative activities promoting program</td>
<td>development of information infrastructure of the technological entrepreneurship and venture capital investment markets — realization of the core acceleration programs; popularization of a technological entrepreneur image among young people and a mass audience; involvement of representatives of science and education in the orbit of innovation business, improving the transparency of the venture capital market.</td>
</tr>
</tbody>
</table>
One of the important directions of RVC’s activity in 2014 was the improvement of the strategic and business planning system, taking into account the results of the previous stage of the company. By the beginning of 2014, the main objectives of creating and promoting Russia’s own venture capital industry and the increase in the financial resources of venture funds were largely achieved. This created the need to clarify the priorities of the company’s development in the medium and long term.

One of the most important documents of the strategic planning became the Long-term RVC development program (LDP RVC) for 2015–2020, worked out in accordance with the directive of the Federal Property Agency and approved by the Board of Directors of RVC. A number of sections and provisions of the LDP RVC maintains the continuity with the previously developed and approved directions of works of RVC for the years 2014–2016.

The long-term development program defines a number of key challenges that RVC will focus on, including:

- promoting the conquest of a significant share of the market for domestic "breakthrough" consumer products and services to be distributed widely in global technological chains including markets not yet reached;
- providing support for local technology leaders in priority sectors so they may succeed in gaining a major share of the Russian market for key products and services currently supplied by external multi-national suppliers. (This includes efforts to expand exports to Russia’s most important international markets such as the Custom Union, BRICS, etc.)
- creation and supply in the market of an effective set of financial tools, necessary to ensure the development of venture investment industry and innovation and technological entrepreneurship in the Russian Federation, including — financial tools, aimed at supporting technological entrepreneurship, carried out on the pre-seed, seed and early stages, in priority industry sectors;
- creation and supply in the market of an effective set of non-financial tools, necessary for a balanced development of the infrastructure of the innovation and technological entrepreneurship in Russia.

One of the important directions of RVC’s activity in 2014 was also the improvement of the strategic and business planning system, taking into account the results of the previous stage of the company. By the beginning of 2014, the main objectives of creating and promoting Russia’s own venture capital industry and the increase in the financial resources of venture funds were largely achieved. This created the need to clarify the priorities of the company’s development in the medium and long term.

One of the most important documents of the strategic planning became the Long-term RVC development program (LDP RVC) for 2015–2020, worked out in accordance with the directive of the Federal Property Agency and approved by the Board of Directors of RVC. A number of sections and provisions of the LDP RVC maintains the continuity with the previously developed and approved directions of works of RVC for the years 2014–2016.

The LDP RVC sets the priorities of the internal development of the company, namely:

- improving activity efficiency: RVC aims to increase the efficiency by observing a reasonable balance between the resources spent and the results obtained,
- providing support for local technology leaders in priority sectors so they may succeed in gaining a major share of the Russian market for key products and services currently supplied by external multi-national suppliers. (This includes efforts to expand exports to Russia’s most important international markets such as the Custom Union, BRICS, etc.)
- provision of long-term financial sustainability: RVC applies the necessary administrative, financial and other tools, that provide balance of financial flows, lending and solvency, as well as the optimal ratio of equity and debt capital. As a state development institution, RVC does not seek to maximize the profits generated, but is aimed at unconditional breakeven of its activities;
- formation of the best in the industry corporate governance: RVC creates, implements and uses the best practices of corporate governance, facilitate the functioning of a balanced and effective system of interaction between shareholders, management bodies, management, employees and partners, as well as the implementation of the policy of responsibility towards society.

In 2014, RVC’s new development Strategy project was also established. While maintaining continuity with the editors in 2009 and 2013, the draft of the new Strategy in great measure solidifies, clarifies and completes its provisions. In 2015, the Strategy project modification is planned, including taking into account the new role for RVC set by the government to become one of the key institutions of the Russian Federation in the sphere of innovation.
Funds, formed with the participation of RVC’s capital, promote the commercialization of the intellectual property results in the capital-intensive and knowledge-intensive segments of the venture capital market, where the activity of private investors is still low. However, the RVC’s funds have not only a compensating function, but also contribute significantly to the development of the venture capital market.

The final data on the development of the market in 2014 lead to the conclusion that the domestic venture capital industry was able to respond adequately to the new challenges, considering complicated macro-economic and foreign policy situation. And despite the fact that the overall market declined, it was possible to achieve a number of positive developments. First of all, we should note a significant role formed with the participation of RVC venture capital funds, as a strategic elements of national venture capital market, ensuring its stability and ability to the further sustainable development.

In evaluating the RVC’s activity results in 2014, it is also worth noting the efforts to promote such a promising form of the collective investments as an investment partnership agreement. RVC is currently performing for the whole Russian venture capital market as a methodical center on the structuring of funds in the form of an investment partnership.
RVC-BACKED FUNDS OPERATING AS OF THE END OF 2014
(THE TARGET-ORIENTED FUND’S SIZE IS INDICATED)

Subsidiary funds
- Seed Fund RVC LLC (RUB1,982 million);
- Civil Technologies MIC LLC (RUB1,000 million);
- Infrastructure Investment RVC LLC (RUB2,000 million);
- RVC Biopharmaceutical Investments Ltd. (RUB1,500 million).

Funds in foreign jurisdictions
- RVC I LP (UK) (USD40 million);
- RVC IIIFRT LP (UK) (USD40 million).

Funds, established in the form of closed-end funds (CEF)
- Bioprocess Capital Ventures CEF for HR(V)I (RUB3,000 million);
- Maxwell Biotech CEF for HR(V)I (RUB1,224.4 million);
- Leader Innovations CEF for HR(V)I (RUB3,000 million);
- Innovative Solutions CEF for HR(V)I (RUB3,000 million);
- S-Group Ventures CEF for HR(V)I (RUB1,800 million);
- New Technologies CEF for HR(V)I (RUB612.2 million);
- VTB-Venture Fund CEF for HR(V)I (RUB3,061 million).

Funds in the form of investment partnership agreement
Sector-Specific Funds
- RusBio Ventures IPA1 (RUB2,070 million);
- Finematica Air-cosmic IPA Fund (RUB1,515 million);
- Da Vinci Pre-IPO IPA Fund6 (RUB3,788 million);
- Seed Fund ACP IPA (RUB33.4 million).

Micro funds
- Softline Seed IPA Fund (RUB34 million);
- High Technologies Seed Fund IT (RUB33 million);
- Venture Fund Accelerator IPA (RUB33.4 million);
- Seed Fund ACP IPA (RUB33.4 million).

RVC-BACKED FUNDS OPERATING AS OF THE END OF 2014
(THE TARGET-ORIENTED FUND’S SIZE IS INDICATED)

1. The name, used in external communications — RBV Capital
2. The full name of the fund — Structure of parallel funds: Da Vinci Pre-IPO IPA Fund and Da Vinci PRIVATE EQUITY FUND II L.P. (Parallel funds — funds under the management of one control team and making investments into the same assets in pro rata basis in the concerted proportion and with the equivalent rights)

KEY EFFICIENCY INDICATORS OF FUNDS IN PARTNERSHIP WITH RVC

- RUB 1.5 BILLION amount of approved investments for 2014.
- 37 new companies approved to be invested in by the RVC-backed funds in 2014.
- 175 companies approved to be invested in during the RVC’s activities for the amount over RUB15 billion.
- 28.5% share of private capital in the total capital of innovation and service companies, which have received investments of RVC-backed funds as of the end of 2014.
- USD 27 MILLION annual export value of portfolio companies with RVC-backed funds.
- 477 patents (including 87 foreign) received by portfolio companies with RVC-backed funds as of the end of 2014.
- 3000 employees work in portfolio companies, invested by RVC-backed funds.

THE VOLUME OF INVESTMENTS IN PRIORITY AREAS OF TECHNOLOGICAL DEVELOPMENT OF THE RUSSIAN ECONOMY FOR THE YEARS 2007–2014 (BASED ON THE AMOUNT OF APPROVED INVESTMENTS)

17,86 Space and telecommunications
23,75 Medical equipment and pharmaceuticals
31,51 Strategic computer technologies and software
13,33 Energy efficiency
13,55 Other
The target size of RVC investment in the fund — RUB1,982 million.

Major milestones of the reporting year

- During the reporting year RVC Seed Fund implemented 5 successful exits — from the capital of companies Diastam, Babigle Cloud, Vobot, New Technologies of Presentations, New Building Materials.
- In collaboration with the Scientific Park of the Lomonosov Moscow State University investment partnership the Seed fund ACP RVC Seed Fund created a new micro fund, financing the projects of the leading Moscow universities and research centers in the field of industrial technology.
- RVC Seed Fund, together with an innovative company DI-Group (Tomsk), Open Innovations Company and Singapore accelerator Hax Asia created the venture capital fund-accelerator in the development of gadgets and the creation of Internet projects.

RVC Seed Fund LTD (RVC Seed Fund) was established in October 2009.

Fund participants — RVC (99.9%) and the Foundation for Assistance to Small Innovative Enterprises in the scientific and technical sphere (0.1%).

The Fund is focused on investing in Russian innovative companies with the high growth potential in the Russian and foreign innovation and technology markets.

By the end of 2014, there 4 micro funds were created in the form of investment partnerships with RVC Seed Fund participation: Seed fund ACP, Venture Fund Accelerator, Softline Seed Fund, High Technologies Seed Fund. The target size of the fund — RUB1,982 million.

The actual size of the fund as of the end of 2014 — RUB1,982 million.

### DISTRIBUTION OF INVESTMENTS BY FEDERAL DISTRICTS

(Based on the amount of approved investments)

- Central Federal District: 67.32%
- Volga Federal District: 15.45%
- North-West Federal District: 9.25%
- Siberian Federal District: 5.44%
- South-Ural Federal District: 5.55%
- North-East Federal District: 0.55%
- Southern Federal District: 0.50%
- North Caucasian Federal District: 0.24%
- Far Eastern Federal District: 0.20%
- Other: 0.01%

### DISTRIBUTION OF THE FUNDS OF THE ANNUAL EXPORT VOLUME OF PORTFOLIO COMPANIES, CARRIED OUT WITH THE ASSISTANCE OF RVC AS OF THE END OF 2014

- S-Group Ventures CEF for HR(V)I: 50.98%
- Bioprocess Capital Ventures CEF for HR(V)I: 40.46%
- Leader Innovations CEF for HR(V)I: 7.20%
- VTB-Venture Fund CEF for HR(V)I: 1.16%
- BioFund RVC LLC: 0.08%
- RVC Seed Fund LTD: 0.01%

### DISTRIBUTION OF THE FUNDS OF THE ANNUAL EXPORT VOLUME OF PORTFOLIO COMPANIES, CARRIED OUT WITH THE ASSISTANCE OF RVC AS OF THE END OF 2014 (%)

- RVC Seed Fund LTD: 73.42%
- Civil Technologies MIC LLC: 11.06%
- BioFund RVC LLC: 11.13%
- Maxwell Biotech CEF for HR(V)I: 2.21%
- Innovative Solutions CEF for HR(V)I: 1.18%

### THE SHARE OF INVESTMENTS IN THE COMPANIES OF THE PRE-SEED AND SEEDING STAGES IN TOTAL VOLUME OF RVC FUNDS INVESTMENTS AS OF THE END OF 2014 (%)

- RVC Seed Fund LTD: 73.42%
- Civil Technologies MIC LLC: 11.06%
- BioFund RVC LLC: 11.13%
- Maxwell Biotech CEF for HR(V)I: 2.21%
- Innovative Solutions CEF for HR(V)I: 1.18%

### VENTURE CAPITAL FUND CIVIL TECHNOLOGIES MIC LLC (CIVIL TECHNOLOGIES MIC)

Civil Technologies of the Military-Industrial Complex LLC (Civil Technologies MIC) was established in April 2013.

Fund’s participants — RVC OJSC (50%), Ramenskoye Design Bureau OJSC (10%) and the Foundation for the Development of Science, Innovation and Technology (40%). The term of active investment of the fund is 7 years.

The fund is managed by the management team of the Seed Fund RVC LTD by the
performance of the functions of the sole executive body of the fund.

The fund is focused on investments in the projects of the industrial cluster in the seed stage, with high growth potential capitalization in the short and medium term. These include, first of all, the projects from the sphere of high-tech instrumentation, microelectronics and micromechanics of special purpose, visualization tools, high-precision navigation systems, new materials creation, embedded systems (software, intelligent systems and control systems), welding, soldering and heat treatment technologies, etc.

The target size of the fund — RUB1,000 million.

The actual size of the fund as of the end of 2014 — RUB800 million.

The target size of RVC investment in the fund — RUB500 million.

Major milestones of the reporting year

- MaxTelCom — a portfolio company of the fund Civil Technologies MIC. Released a developmental prototype of welding equipment for fiber. The MaxTelCom device differs from the already existing analogues on the market with the increased reliability and compactness. At the same time the cost of its service is 2–3 times lower than that its main competitors from Japan and Korea.
- Portfolio companies Racer presented a fundamentally new product for compression of digital information — a serial set-top box that supports the codec HEVC [h.265]. The new standard of compression HEVC will provide 50% savings in bandwidth compared with the codec AVC [h.264], while increasing the quality of the video format Full 1080p HD.
- Together with the American company Genemate Technologies, Inc., the RVC BioFund portfolio company Primebiosmed opened in Moscow a biotechnological production for immunohistochemical diagnostics of human tumors.

The target size of RVC investment in the fund — RUB1,470 million

Major milestones of the reporting year

- RVC BioFund jointly with Axellence Group financed the establishment of the Inter-regional center of sterilization technologies Akcenter, providing services for the electron-beam processing of medical devices.
- Portfolio company Semiotics, specializing in the development and production of unique microchips for analysis of blood and donor plasma, received the second tranche of the RVC BioFund and Russ-Invest IC investments in the amount of RUB144 million.
- An investment agreement was signed between RVC BioFund and Human Stem Cells Institute on the project realization in the field of medical and genetic technologies to create in Russia a network of medical centers Genetico for the development of personalized medicine, based on the principle of an individual approach to the preventive measures, diagnosis and treatment of genetically caused diseases.

Dynamics of investments (data are from the beginning of the fund)

<table>
<thead>
<tr>
<th></th>
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</thead>
<tbody>
<tr>
<td>The number of the project companies in the fund</td>
<td>0</td>
<td>4</td>
<td>8</td>
<td>13</td>
</tr>
<tr>
<td>Actual size of RVC equity in the fund, RUB million.</td>
<td>470.00</td>
<td>470.00</td>
<td>770.00</td>
<td>770.00</td>
</tr>
<tr>
<td>The amount of invested funds, RUB million.</td>
<td>0</td>
<td>16.74</td>
<td>112.79</td>
<td>314.86</td>
</tr>
<tr>
<td>Approved investments, RUB million.</td>
<td>0</td>
<td>336.94</td>
<td>769.11</td>
<td>978.11</td>
</tr>
<tr>
<td>The number of exit transactions from the previously invested companies</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

RVC BIOPHARMACEUTICAL INVESTMENTS FUND (RVC BIOFUND)

RVC Biopharmaceutical Investments Ltd. (RVC BioFund) was established in early 2011.

RVC commitment totaled (96.25%) and Venture Innovation Fund’s commitment (3.75%).

The investment fund’s focus — an innovative biopharmaceutical and service companies, providing contract laboratory, information-analytical and consulting services to companies in the biotechnological, pharmaceutical and medical industries.

The target size of the fund — RUB1,500 million.

The actual size of the fund as of the end of 2014 — RUB800 million.

INFRATRUCTURE INVESTMENT RVC (INFRAFUND RVC)

Infrastructure Investment RVC LLC (InfraFund RVC) was established in January 2011.

Participants of InfraFund RVC — RVC OJSC (99.91%) and SME Bank OJSC (0.09%).

The strategic objective of InfraFund RVC is the development of innovative infrastructure markets, supporting its members to commercialize effectively the results of scientific and research activities. InfraFund RVC invests in commercially promising companies that have a wide range of services to all participants of innovative markets, located in regions with a developed research and educational base.

InfraFund RVC is focused on creating an infrastructure that fully supports the whole cycle of innovation creation — from catalysis to commercialization through successful implementation of existing technological chains.

The target size of the fund — RUB2,000 million.

RUSVENTURE.RU/EN/ RVC ANNUAL REPORT 2014
The actual size of the fund as of the end of 2014 — USD38.35 million.

The target size of RVC investment in the fund — USD38.35 million.

Dynamics of investments (data are from the beginning of the fund)

<table>
<thead>
<tr>
<th>As of 31 December 2011</th>
<th>As of 31 December 2012</th>
<th>As of 31 December 2013</th>
<th>As of 31 December 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>The number of project companies in the fund</td>
<td>3</td>
<td>4</td>
<td>4</td>
</tr>
<tr>
<td>Actual size of RVC equity in the fund, USD million</td>
<td>10.25</td>
<td>33.25</td>
<td>38.35</td>
</tr>
<tr>
<td>The amount of invested funds, USD million</td>
<td>10.00</td>
<td>33.00</td>
<td>38.00</td>
</tr>
<tr>
<td>Approved investments, USD million</td>
<td>10.00</td>
<td>33.00</td>
<td>38.00</td>
</tr>
<tr>
<td>The number of exit transactions from the previously invested companies</td>
<td>-</td>
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</tbody>
</table>

RVC IVFRT LP

Russian Venture Capital II LP, a subsidiary fund of RVC, was registered in 2011 and was eventually reorganized as RVC IVFRT LP due to the joining of the second investor — Investment and Venture Fund of the Republic of Tatarstan. Both investors acting as limited partners (LP). The Fund is managed by Volga Venture Management Inc., a joint venture company incorporated under the laws of Delaware (USA) and owned by RVC USA Inc. (a subsidiary of RVC) and the Investment and Venture Fund of the Republic of Tatarstan.

The Fund focuses on investing in leading later stage international venture capital funds and co-invests in technology assets for the benefit of the Russian Federation.

The target size of the fund — USD40.00 million.

The actual size of the fund as of the end of 2014 — USD39.78 million.

The target size of RVC investment in the fund — USD25.00 million.

Dynamics of investments (data are from the beginning of the fund)

<table>
<thead>
<tr>
<th>As of 31 December 2011</th>
<th>As of 31 December 2012</th>
<th>As of 31 December 2013</th>
<th>As of 31 December 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>The number of project companies in the fund</td>
<td>3</td>
<td>4</td>
<td>4</td>
</tr>
<tr>
<td>Actual size of RVC equity in the fund, USD million</td>
<td>11.56</td>
<td>12.56</td>
<td>12.56</td>
</tr>
<tr>
<td>The amount of invested funds, USD million</td>
<td>11.53</td>
<td>17.69</td>
<td>23.90</td>
</tr>
<tr>
<td>Approved investments, USD million</td>
<td>25.00</td>
<td>35.00</td>
<td>35.00</td>
</tr>
<tr>
<td>The number of exit transactions from the previously invested companies</td>
<td>-</td>
<td>-</td>
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</tr>
</tbody>
</table>
At the end of the reporting year, RVC, held a stake in seven Russian CEFs, managed by professional management companies. RVC’s share in the authorized capital of each of the closed-end venture capital funds at the end of 2014 amounted to 49%.

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</thead>
<tbody>
<tr>
<td>Bioprocess Capital Ventures CEF for HR(V)I</td>
<td>Investment in research in the area of living systems and fine chemistry</td>
<td>Management Company Bioprocess Capital Partners bioprocess.ru/partners/uk/bioprocess/</td>
<td>3,000</td>
<td>3,000</td>
<td>1,470</td>
<td>1,470</td>
<td>9</td>
<td>2,930.70</td>
<td>2,144.54</td>
</tr>
<tr>
<td>VTB — Venture Fund CEF for HR(V)I</td>
<td>Investment in information technologies, telecommunication, innovative biotechnology projects, energetics and energy saving, transport, technologies of the rational use of natural resources, as well as in nanotechnology</td>
<td>VTB Capital Asset Management CJSC vtbcapital-am.ru/products/venture</td>
<td>3,061</td>
<td>3,061</td>
<td>1,499.89</td>
<td>1,499.89</td>
<td>15</td>
<td>2,249.36</td>
<td>2,377.11</td>
</tr>
<tr>
<td>New Technologies CEF for HR(V)I</td>
<td>Investment in innovative projects related to development and extraction of subsoil resources</td>
<td>Management Company April Capital JSC april-capital.ru</td>
<td>612.20</td>
<td>612.20</td>
<td>299.98</td>
<td>299.98</td>
<td>2</td>
<td>350.00</td>
<td>330.00</td>
</tr>
<tr>
<td>Maxwell Biotech CEF for HR(V)I</td>
<td>Investment in innovative projects related to high-tech medicine and pharmaceuticals</td>
<td>Maxwell Asset Management LLC maxwellbio.com</td>
<td>1,224.40</td>
<td>1,224.40</td>
<td>599.96</td>
<td>599.96</td>
<td>9</td>
<td>232.23</td>
<td>224.27</td>
</tr>
<tr>
<td>Leader Innovations CEF for HR(V)I</td>
<td>Investment in technological innovations in the power industry and energy saving, chemistry and petro chemistry, new materials, as well as IT and telecommunications</td>
<td>Leader CJSC leader-invest.ru</td>
<td>3,000</td>
<td>2,100</td>
<td>1,470</td>
<td>1,029</td>
<td>10</td>
<td>1,781.65</td>
<td>1,402.20</td>
</tr>
<tr>
<td>S-Group Ventures CEF for HR(V)I</td>
<td>Investment in IT, solutions in the field of clean energy and new energy sources, material science, nanotechnology and biotechnology</td>
<td>Management Company S-Group Capital Management LLC sgcm.ru/ru/venture.html</td>
<td>1,800</td>
<td>1,800</td>
<td>882</td>
<td>882</td>
<td>8</td>
<td>1,464.34</td>
<td>1,452.60</td>
</tr>
<tr>
<td>Innovative Solutions CEF for HR(V)I</td>
<td>Investment in IT, power industry and energy saving, biotechnology and medical technology and development of new materials</td>
<td>Management Company Innovative Solutions CJSC innovative-solutions.ru/venture/</td>
<td>1,800</td>
<td>1,800</td>
<td>882</td>
<td>882</td>
<td>5</td>
<td>705.85</td>
<td>603.34</td>
</tr>
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</table>
At the end of the reporting year, RVC, has signed seven investment partnership contracts. All the funds, created with the participation of RVC in the form of investment partnerships, are managed by professional management companies.

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<tbody>
<tr>
<td>RusBioVentures IPA</td>
<td>Investment in venture unique projects on the relatively early stages, having a potential of a multiple capitalization growth; in venture projects on the late stages or with a vital cycle of a shorter duration, for example, bio-IT, and in less risk projects, already at the market or close to the market, including syndicated and (or) arereal transactions with the world leading venture companies</td>
<td>RusBioVentures LLC</td>
<td>48.3%</td>
<td>2,070.70</td>
<td>30.30</td>
<td>1,000</td>
<td>14.60</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Finematica Air-cosmic IPA Fund</td>
<td>Investment in advanced development in aerospace engineering and in related sectors</td>
<td>Finematica LLC</td>
<td>49.5%</td>
<td>1,515</td>
<td>0</td>
<td>750</td>
<td>0</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Structure of parallel funds: Da Vinci Pre-IPO IPA Fund and DA VINCI PRIVATE EQUITY FUND II L.P.:</td>
<td>Specialized enabling mechanism of joint investment activity, allowing to bring the Russian Technology Companies and/or Companies, oriented on the Russian technological market of mature development stages (high-technology projects, which passed the seed, A-D investment stages), up to capital markets – realization of the Initial Public Offering of valuable securities (IPO) at the Russian (Market Innovation and Investment Sector (MMI Moscow WB Broker’s Board OJSC MICEX-RTS) and foreign market</td>
<td>Da Vinci Capital LLC and Da Vinci Capital Management GP Limited</td>
<td>39.6%</td>
<td>3,788.00</td>
<td>-</td>
<td>1,500.00</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Softline Seed IPA Fund</td>
<td>Early stages IT-projects development. Defining of the more attractive business-models and their scaling using the capabilities and competences of Softline group of companies</td>
<td>Softline Internet Projects LLC</td>
<td>34.00</td>
<td>34.00</td>
<td>25.00 (through the Seed Fund RVC LLC)</td>
<td>25.00 (through the Seed Fund RVC LLC)</td>
<td>4</td>
<td>29.50</td>
<td>24.00</td>
<td>-</td>
</tr>
<tr>
<td>High Technologies Seed IPA Fund</td>
<td>Pre-seed and seed sector project financing development. Regional projects development. Stimulation of real sectors of economy development. Information support of projects</td>
<td>TONAP-Venture LLC</td>
<td>33.00</td>
<td>33.00</td>
<td>25.00 (through the Seed Fund RVC LLC)</td>
<td>25.00 (through the Seed Fund RVC LLC)</td>
<td>3</td>
<td>21.50</td>
<td>12.00</td>
<td>-</td>
</tr>
<tr>
<td>Seed Fund ACP IPA</td>
<td>Software Investments in B2B segment, hardware-software complexes</td>
<td>Managing Company ACP LLC</td>
<td>33.40</td>
<td>33.40</td>
<td>25.00 (through the Seed Fund RVC LLC)</td>
<td>25.00 (through the Seed Fund RVC LLC)</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Venture Fund Accelerator IPA</td>
<td>Investments in innovation companies in the area of Hardware 2.0 — wearable, IT, medical</td>
<td>DI Group LLC</td>
<td>33.40</td>
<td>33.40</td>
<td>25.00 (through the Seed Fund RVC LLC)</td>
<td>25.00 (through the Seed Fund RVC LLC)</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>
RVC implements meaningful programs of innovation ecosystem development with a wide range of experts and market professionals, directly involved in the technology business, investment and infrastructure activities.

In the long-term perspective, with RVC’s support, the venture capital market will undergo a series of qualitative changes, aimed at promoting a sustainable, self-replicating ecosystem. The question is both about the development of tools to invest in start-ups in the early stages and the displacement of a vector of investors activity towards high technology (biotechnology, medicine, new materials, industrial equipment, etc.).

Regional RVC’s programs consent neutralize territorial imbalance of the capital supply across the whole country, that will allow more efficient use of the innovative potential of Russian regions. Educational initiatives will help to improve the skills of management of funds and entrepreneurs, which will affect the efficiency of investment and will lead to the involvement of the new participants into the industry.

INNOVATION ECOSYSTEM DEVELOPMENT PROGRAMS

Innovation ecosystem development is one of the main RVC’s objectives. Major reference points in this framework — an increase of competence and efficiency of interaction of participants of the venture capital market, promotion of technological entrepreneurship, support for regional infrastructure, as well as promoting the globalization of the Russian innovation industry.

INVESTORS DEVELOPMENT PROGRAM

The program is focused on the development of venture investors and business angels, as well as on promoting the emergence and further activities of corporate venture funds in Russia.

Program objectives:
- to involve new market players and development of their professional competencies;
- to improve the effective tools and introduction of new forms of interaction between venture investors;
- to increase the number of sources of analytical information about the market;
- to develop the professional community of ventures investors in Russia.

Key results:
- a series of unique educational programs for business angels, representatives of venture capital funds and corporations, through which more than 400 participants have gone;
- specialized services for Russian venture investors to support their communications with business professionals in Moscow and regions of Russia, as well as a unique platform for the exchange of experience at the international level;
- a single standard of the venture capital market analysis, which appeared as a product of the Joint Analysis Team activity at RVCA;
- a series of studies of the venture capital market:
  ➤ Annual market research of angel investments
  ➤ Annual corporate venture investments market research
  ➤ The first venture market report for 2014, based on the common methodology for the collection and analysis of the basic parameters of Russian venture funds activity
  ➤ Money Tree “Venture capital market Navigator” for 2014

1 There are only the main projects in the program description, that’s why the consolidated results of the program may not match with combination of results of its projects.
2 The research was conducted as the part of support of the established in 2013 RVC’s project of the first research of the private early stage investments market in Russia tinyurl.com/nsx645
3 The study is available at tinyurl.com/ouykuky
4 The study is available at tinyurl.com/np8werw
INITIATIVE "INCREASING OF THE NUMBER OF THE EARLY-STAGE INVESTORS AND BUSINESS-ANGELS"

PROJECT "INCREASING OF THE NUMBER OF THE EARLY-STAGE INVESTORS AND POPULARIZATION OF BUSINESS-ANGELS ACTIVITY."

Project results:

- 315 business angels completed training in expert and educational events of the University of NABA and programs Ready for Equity;
- 97 specialized events for existing and potential business angels held in the regions of the Russian Federation;
- market research of the early stage private investment (annual survey of angel investments)².

Project objectives:

- to increase the number of the early-stage investors;
- to improve the quantity and volume of transactions at the market;
- to popularize the business-angel activity;
- to improve the transparency and facilitate the access at the market of the early-stage investors;
- to develop competences of the Russian business-angels.

Project partner:

- The National Association of Business Angels (NABA).

1 Including large specialized conferences, the annual federal award in angel investing, educational programs for a narrow circle of private investors, expert sections on topics relevant federal forums, special events for the regional markets.

2 The study was conducted in support of the established in 2013 RVC’s project of the first research of the private investment market in the early stages of Russia tinyurl.com/nseuk65

3 The report is available at tinyurl.com/pjvrzfn

4 The unified methodology of collection and analysis of the basic parameters of Russian venture funds activity, worked out by the members of the Joint Analysis Team, launched by RVCA with the support of RVC.

5 The award was part of the international forum "Open Innovation"
INITIATIVE “STIMULATION OF CORPORATIONS TO THE CREATION OF CORPORATE VENTURE CAPITAL FUNDS”

Project objectives:
- to upgrade qualification and key competences of managers in charge of the innovative development of corporations in managing a portfolio of corporate venture investments;
- to encourage corporations to create corporate venture funds, and to use various forms of interaction with technology companies;
- to form an expert community and to promote corporate venture investment topics.

Project partner:
- Directors Club for Science and Innovation IR&D Club.

Project results:
- 34 corporations became participants of the specialized educational program, aimed at stimulating of corporate venture capital investments;
- 13 expert events held on the topic of corporate capital venture investment and open innovation;
- unique platform for exchange of experience at the international level (including the training for the representatives of Russian corporations in Israel) and the II Moscow Corporate Venture Summit — the exclusive in Russia specialized event on the subject of corporate ventures;
- annual market research of corporate capital investments.

1 The study is available at tinyurl.com/np8werw

INITIATIVE “ELABORATION OF PLATFORMS OF COMMUNICATION OF VENTURE INVESTORS WITH TECHNOLOGICAL ENTREPRENEURS”

Project objectives:
- to improve the efficiency of interaction of venture investors with technological entrepreneurs;
- to elaborate communication platforms for venture investors;
- to develop regional ecosystems of venture investors, access of investors to the high-tech projects.

Project partners:
- RusBase;
- Russian Venture Capital Association (RVCA).

Project results:
- RUSBASE.PIPELINE — service for investors and entrepreneurs, built on the principle of the markets of requests for start-ups on the part of investors;
- 500 entrepreneurs and investors from more than 10 regions of Russia took part in the Talk2VC event program, after considering the results of which 20% of the projects of industries BiotechMed, Industrial, IT/Internet/Mobile, Cleantech are in the talking stage of an investment transaction;
- Special section “VC2VC” on the Rusbase portal, columnist of which were the guru of the venture capital market.
RVC’s innovation ecosystems development activity differs in a wide range of projects, aimed at the effective interaction of all participants in the innovation process.

Under particular attention are the projects for international cooperation and interaction with industry associations to support exports. They are an example of public-private partnerships, where the business community is not only the initiator and co-organizer of various business meetings, business missions, but it assumes the part of obligations of the co-financing of events and the search for potential partners.

For its part, RVC cooperates with other state institutions for the benefit of the industry, which greatly facilitates the activities of associations, allowing them to focus on their direct competence.

**Valentin Makarov**
President of NP “RUSSOFT”

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**RUSSIAN INNOVATION INDUSTRY GLOBALIZATION PROGRAM**

The program is target at collecting and studying relevant information about the most promising international innovation markets, development of partnerships with their key players and the integration of products and services of Russian technology companies into global value chains. These measures, as well as a strategic project to support the export of innovative products and services, are aimed at strengthening of foreign economic activities of Russian innovative companies, and above all — to buildup the high-tech exports.

**Program objectives:**
- to study an international experience of innovative development, adaptation and introduction in Russia of the best business practices;
- to support the foreign market entry of a high-tech Russian companies and their integration into the global technology value chain.

**Key results:**
- 10 analytical reports for the RVC-backed funds and their portfolio companies;
- 50 Russian companies received the support of RVC for entering the foreign markets;
- USD27 million — export volume of innovative products of RVC-backed portfolio companies funds.

**PROJECT “SUPPORT FOR THE EXPORT OF RUSSIAN TECHNOLOGY COMPANIES”**

Upon an initiative and technical guidance of the Ministry of Economic Development of the Russian Federation, RVC has developed a project to increase exports of high-tech products of Russian companies, included in the selected on a competitive basis technology platforms and sectorial business associations. The support program provides co-financing from the RVC for marketing, consulting and educational events, aimed at improving the competence of Russian companies (members of industry associations) in matters of foreign economic activity.

**Project objectives:**
- To develop the infrastructure, aimed at supporting the export of innovation and high-tech products of Russian companies, included in the industry business associations and technology platforms.

**Project partners:**
- Ministry of Economic Development of the Russian Federation;
- Associations: “Russoft”, “Manufacturers of LED technology”, “Radiation technologies.”

**Project results:**
- 3 programs of innovative products export support in the fields of information, radiation and LED technologies were selected and put on co-financing conditions.
RVC’s activity to support exports in priority regions is aimed at developing cooperation among the participants of the international innovation ecosystem, including the leading companies and investors of the technological sector, with Russian partners to start joint projects (investment, R & D, technology transfer and partnership in the field of innovation).

THE MAIN DIRECTIONS OF RVC’S INTERNATIONAL ACTIVITY:
- support of Russian companies, entering the foreign markets;
- improving the competence of Russian innovative companies and technological universities in matters, related to intellectual property protection in foreign countries, search of partners and developing of strategies for the global market entering, technology transfer and building of international project teams;
- marketing support and representation of RVC’s funds interests and their portfolio companies in public business events in order to create partnerships with major players in the global technology market,
- cooperation with international technological centers and universities;
- ensuring the participation of RVC and RVC-backed funds in international conferences, business missions and other activities.

RVC PARTICIPATION IN THE KEY INTERNATIONAL EVENTS IN 2014:
- Conferences of the Global Technology Symposium (GTS)
- US-Russia Innovation Conference
- 2nd International Exhibition-Summit Big Data World Show 2014, Malaysia
- Shanghai Innovation Forum “Pujiang” and the conference “Russian Day” in Shanghai
- Annual conference of the Israeli Association of advanced technology industry MIXii 2014

THE MAP OF MAIN RVC’S INTERNATIONAL ACTIVITY
Our working experience with RVC is very diverse. Cooperation on IT projects popularization as a scope of activities is one of its directions. And both to the Ministry of Communications of Russia as well as to RVC the challenge of attracting young people to the process of entrepreneurship is one of the highest priority, without its solution the further sustainable development of high-tech sectors of the economy of our country is not possible.

It is worth noting, that in contrast to many other players of the market RVC in the framework of popularization is focused not on the self-aggrandizement, but on the solving the problem of the popularization of the IT industry as itself. We support this approach; we are going the same way with RVC.

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Innovative environment in the country cannot be developed without the thematic media: they are necessary for the exchange of knowledge and experience, for the popularization of science, technological business and idea of scientific and technological progress in general. At that, the majority of thematic media — publications with a relatively small budget. It is very important for the industry, that the Russian Venture Company provides such support to publications, helping to open up a new sections or realize an individual information projects.

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The program is aimed at promoting innovation activity and technological entrepreneurship, by using tools to attract the attention of journalists to the topics of innovation, the development of specialized networking events and media, promoting of the success stories of technology companies.

Program objectives:
- to develop an information infrastructure of innovation and venture market — Implementation of acceleration programs for the thematic media;
- to form a mass consciousness (mainly, among young people) an image of the technology entrepreneur as “a hero of our time”;
- to involve representatives of science and education into the scope of business innovation, improving informational transparency of the venture capital market.

Key results:
- 23 mass media, covering the subject of innovative entrepreneurship and venture businesses, have received a support;
- 22 million people — a total media coverage of the program projects;
- 6714 innovative projects took part in the competitions, awards and ratings, organized and supported by RVC.

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1. According to TNS Gallup Media
INITIATIVE “INFORMATION INFRASTRUCTURE DEVELOPMENT OF THE INNOVATION VENTURE CAPITAL MARKET”

PROJECT “SPECIALIZED MEDIA DEVELOPMENT PROGRAM — MEDIA-ACCELERATOR”
Project objective:
► To develop infrastructure of specialized mass media including assisting of growth of the economic stability and audience’s coverage of the specialized media.

Project partner:
► Internet edition Slon.ru.

Project results:
12 media platforms took part in joint projects;
an educational program that includes a media conference and professional training courses for specialists in the field of digital media, held for mass media representatives;
30% audience coverage increase of each media platform;
8 commercial partners involved by media platforms to support the set up projects.

PROJECT “INNOVATION NEWS MAKING CONTEST TECH IN MEDIA”
Project objectives:
► to develop the community of authors, writing on the topic of science and innovation;
► to identify and popularize an innovative professional standards of innovation news making.

Project partner:
► All-Russian Science Festival.

Project results:
280 journalists from 33 regions took part in the contest;
360 author’s works presented.

INITIATIVE “MASS POPULARIZATION OF INNOVATION ACTIVITY”

PROJECT “PROMOTION OF SUCCESS STORIES OF TECHNOLOGY COMPANIES WITHIN THE TELEVISION PROGRAM “TECHNOPARK”
Project objectives:
► to get across to a mass audience an attractive image of a technology entrepreneur;
► to draw attention to promising scientific discoveries.

Project partners:
► “Russia-24” TV channel and “Public television of Russia”;
► The State Duma Committee for Science and High Technology.

Project results:
33 were broadcasted by “Russia-24” TV channel and “Public television of Russia”;
4 550 500 people were the reach in the target audience.
PROJECT “CREATION OF A SINGLE CROSS-PLATFORM SECTION OF THE INNOVATION AND VENTURE CAPITAL TOPICS, BASED ON MEDIA HOLDING RBC RESOURCES”

Project objectives:
• to form an idea of the potential and opportunities of the venture capital market;
• to create and promote innovative themes and unique content, based on multiple media platforms of RBC holding: the business newspaper “RBC Daily”, the business magazine “RBC”, RBC-TV channel, rbc.ru.

Project partner:
• Skolkovo Foundation.

Project results:
14,000,000 people were reached in the target audience of the “RBC Innovation” project.1

PROJECT “SUPPORT FOR HOLDING SPECIALIZED SCIENTIFIC SCHOOLS, EVENTS FOR THE ENTREPRENEURIAL AND YOUNG AUDIENCES, DEVELOPMENT OF INTERACTION BETWEEN PARTICIPANTS OF INNOVATION ECOSYSTEM AND INVOLVEMENT RECRUTS”

Project objectives:
• to develop the innovation activity skills and competences in the field of technological entrepreneurship among representatives of the academic environment and students;
• to popularize technical education;
• to disseminate information about the possibilities of commercialization of scientific research and cooperation between science and business.

Project partners:
• III International Summer School “Fablab Polytech”;
• All-Russian Science Festival;
• Science Slam;
• Institute of Bioinformatics GameChangers;
• Summer School “Russian reporter”.

Project results:
20 projects received support, among them educational and promotional activities, youth forums, scientific schools;
20,000 people were reached in the target audience.

INITIATIVE “IMPROVING THE INFORMATION TRANSPARENCY OF THE INNOVATION AND VENTURE CAPITAL MARKETS”

PROJECT “EVALUATION OF THE ECOSYSTEM’S PARTICIPANTS”

Project objective:
• To develop information transparency of the venture capital investment market through the creation and support for the professional industry ratings, expanding their audience.

Project partners:
• National Association of Business Angels (NABA);
• media partners of the project: Gazeta.ru, Lenta.ru, Kommersant, Slon, HBR, RBTH;
• media resource for technology entrepreneurs and venture investors firma.ru;
• PwC.

Project results:
2 ratings of the capital investment market key participants (funds rating and business angels rating);
38 experts from the top management of innovative companies were attracted to the evaluation of innovative projects within the RSR rating (Russian Startup Rating).

PROJECT “IMPROVING THE COMMUNICATIONS COMPETENCIES OF SCIENTIFIC AND EDUCATIONAL ORGANIZATIONS (“COMMUNICATION LABORATORY”)”

Project objectives:
• to bridge an information gap and to organize an effective interaction between the Russian scientific community, business and the mass media;
• to encourage the creation of a new class of professionals — scientific communicators.

Project partners in 2014:
• SPN Communications.

Project results:
25 training and discussion events for scientists and journalists;
12 press tours to the scientific organizations;
best practices digest “scientific PR formula”;
experimental service for the exchange of scientific news “Open science”.

1 According to TNS Gallup Media
The innovation ecosystem contributes to the emergence of promising business projects for new technology companies, that will be able to count on the support of venture capital funds. This is very important, because the venture market participants currently note the shortage of quality projects as the main problem. The activity of the Russian Venture Company has been largely focused on solving this problem in 2014.

With the cooperation of the Ministry of Economic Development of the Russian Federation, RVC provides expert support for innovation clusters activities, technology platforms, engineering centers, and government companies. Of great significance is the work of RVC to support research centers in the field of technology transfer and business accelerators, in a way that facilitates development of a system of commercialization of new products and technologies. The results of this work are positive.

**PROJECT OFFICE ACTIVITIES THROUGH THE PROGRAM OF THE INFRASTRUCTURE DEVELOPMENT**

The program is focused on the development of innovation infrastructure, as well as on the promotion of the creation and implementation of innovative development programs of state-owned companies. In the autumn of 2014 a reorganization of the program was completed — the RVC’s project office was set up, which coordinates the implementation of major projects on the development of innovation ecosystems.

The key function of the project office — the development of horizontal relations between innovation ecosystem subjects, as well as contributing to overcoming fundamental limitations for venture capital market growth, including:

- a deficit of technological solutions, suitable for the commercialization;
- insufficient readiness of potential buyers, including large Russian corporations and government companies for the procurement of innovative products.

**Project office objectives:**

- to support the innovation infrastructure objects (regional clusters, technology platforms, engineering centers and government companies, implementing the programs of innovative development), including the synchronization of their activities;
- to develop centers of new ideas generation (universities, innovation clusters, etc.);
- to create demand for portfolio companies, including the development of corporate venture capital funds.

**Results:**

- 39 innovation infrastructure objects covered by programs and tools of RVC support and development.
INNOVATION ECOSYSTEM DEVELOPMENT PROGRAMS

PROJECT “DEVELOPMENT OF INNOVATION ECOSYSTEMS OF UNIVERSITIES AND REGIONAL SCIENTIFIC CENTERS”

Project objective:
- To form and develop innovation infrastructure facilities at the leading universities and regional scientific centers of the Russian Federation and to create “leaders of change” communities to develop relations with universities and industry enterprises to promote technology transfer and technology foresight.

Project partners:
- “St. Petersburg Techno park” (business incubator “Ingria”),
- Project Office of the “5 in100” program.

Project results:

- study of the practice of technology transfer and knowledge in the United States, Canada, Israel, Finland, Great Britain and South Korea, aimed at identifying the main challenges and barriers to the knowledge transfer in the Russian Federation;
- 6 strategic sessions with universities in Moscow, St. Petersburg, Tomsk and Nizhny Novgorod and Sochi, following the results of which were defined the circle of “leaders of change” and the basic ways of technology transfer at universities;
- 3 universities took part in the realization of pilot programs of courses “Development of the innovation ecosystem” for Bachelor’s and Master’s degree programs, as well as for the professional development programs for employees and heads of technology transfer centers;
- business model for the effective functioning of the Centre of transfer and marketing of technologies and competencies;
- 1000 people attended the events of the “leaders of change” community, including the heads of universities, directors of innovation public and private companies, and others.

INNOVATION ECOSYSTEM DEVELOPMENT PROGRAMS

ACTION CENTER OF THE CLUSTERS DEVELOPMENT PROGRAMS AND INFRASTRUCTURE PROGRAMS

Project objectives:
- to perfect the mechanisms of the state support of innovation infrastructure facilities and to improve the efficiency of regional development programs and innovative regional clusters;
- to support the innovation infrastructure facilities, including the synchronization of their activities and the implementation of existing federal and regional programs.

Project partners:
- Foundation "Center for Strategic Research" and NRU "Higher School of Economics";
- Ministry of Economic Development of the Russian Federation;
- Directors for Research and Innovation club1.

Project results:
- an effective coordination model of instruments to support various federal departments with respect to the innovation infrastructure facilities;
- a set of recommendations in the field of the cluster policy, included in the guidelines of the Ministry of Economic Development of Russia;
- 39 innovation infrastructure facilities received RVC’s expert support;
- a map of horizontal links of 400 innovation infrastructure facilities, allowing them to cooperate effectively;
- 5 strategic planning sessions2, during which the clusters development program was specified, and started up the “Siberian biotechnology initiative”, within which was worked out the unified roadmap of activity of the innovation regional clusters in the field of biotechnology development.

1 irdclub.ru/about-ird-club
2 The significance of this format is proved by the opportunity to develop horizontal links between various representatives of the regional innovation ecosystems and to work out an effective solution to run joint projects.
**PROJECT “THE INTERNATIONAL EDUCATIONAL PROGRAMS FOR TECHNOLOGY TRANSFER”**

**Project objectives:**
- to develop competencies of the universities management, concerning cooperation with industry and other participants of the innovation ecosystem;
- to work out and run the programs, aimed at the formation of an integrated system of technology commercialization and support the creation of start-ups in the leading Russian universities, research centers, SSC, innovative regional clusters.

**Project results:**
- 69 people took part in educational programs in Brazil, France, South Korea;
- 35 foreign experts involved to holding the educational programs.

**RVC’S BASIC COURSES “MANAGING TECHNOLOGY PROJECTS” IN MIPT**

**Project objective:**
- training managers of innovation projects and technology brokers, capable of managing technology projects and to bring innovative results of these projects to the market.

**Project partners:**
- Moscow Institute of Physics and Technology (the state university);
- technological corporations (OMZ OJSC and others);
- venture capital funds (Bank for Development and Foreign Economic Affairs Innovation, Runa Capital, Phystech Ventures, and others);
- facilities of the innovation infrastructure of universities (CBF North, and others).

**Project results:**
- 35 students pursued the master’s program;
- 11 graduates of the first intake of the master’s program by the graduation from MIPT successfully employed in technology companies and venture capital funds.

**REGIONAL PRACTICE CONSULTING SESSIONS (RPCS)**

**Project objective:**
- to give to start-ups the opportunity to get free access to the information, necessary for the development of the project and its commercialization, and to investors — to select the most promising business for investment.

**Project partners:**
- LOGA Group Company;
- The National Association of Business Angels of Russia;
- representatives of the closed administrative-territorial entities;
- cities administrations, where the innovative regional clusters are formed.

**Project results:**
- 1835 people took part in 32 sessions;
- 734 technology companies were consulted.

**THE COMPLEX OF EDUCATIONAL ACTIVITIES, AIMED AT IMPROVING THE PROFESSIONALISM OF THE REPRESENTATIVES OF THE STARTUP COMMUNITY (START-UP SCHOOLS).**

**Project objective:**
- to improve the competences and practical skills in the field of the early stages (seed and initial) innovation companies development.

**Project partners:**
- University ITMO;
- business Incubator of the NRU Higher School of Economics;
- Samara Regional Innovation Center.

**Project results:**
- 18 educational and acceleration programs held in the territory of the Russian Federation;
- 5 educational and acceleration programs held abroad;
- 1800 people took part in educational programs;
- 621 projects from participating schools completed application forms for participation in the competition-accelerator GenerationS.

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1. Among the participants of the international educational programs for technology transfer the specialists from 27 universities, 17 clusters, 3 venture capital funds, 3 technology parks, 4 regional and federal ministries, 4 regional development institutions, 3 corporations, 2 consulting companies have been trained.
FORUM “INNOVATION ECOSYSTEM”

Project objectives:
- to promote the development in the Russian regions of a modern innovation infrastructure, and to build effective relations in business, social services and education;
- to develop the leadership competencies of universities management, concerning the interaction with industry and other innovation ecosystem participants;
- to develop competences of the regional ecosystem players (incubators, technology parks, accelerators and so on.);

Project results:
- 306 people took part in the forum;
- 61 innovation infrastructure facilities in 29 regions of the Russian Federation presented at the forum.

Project partners:
- Ministry of Economic Development of the Russian Federation;
- Ministry of Communications and Utility Lines of the Russian Federation;
- Ministry of Education and Science of the Russian Federation;
- Ministry of Industry and Trade of the Russian Federation;
- Ministry of Strategic Development, Investments and Foreign Economic Activity of Krasnodar Region;
- GVA LaunchGurus;
- Association of innovative regions of Russia;
- Samsung.

INTER-PROGRAM PROJECTS OF THE INNOVATION ECOSYSTEM DEVELOPMENT

MOSCOW INTERNATIONAL FORUM OF INNOVATIVE DEVELOPMENT “OPEN INNOVATION”

The Forum is a global discussion platform, where entrepreneurs, representatives of the scientific community, and innovators share their experience and perspectives on international cooperation in the field of innovation, demonstrate achievements and predict trends in the market of new technologies.

In 2014, the “Creative destruction” was the main topic of the Forum: “how to remain competitive in the XXI century.”

The focus of the Forum in 2014 was to reformat and reconfigure markets and the impact of this process on the various technological trends and players on the global innovation ecosystem.

Objective:
- demonstration to the Russian and foreign participants of the high innovation potential of Russia and confirmation of the status of Moscow as the leading metropolis on the technology world map.

Forum organizes in 2014:
- Ministry of Economic Development of the Russian Federation;
- Government of Moscow;
- RVC;
- Foundation “Skolkovo”;
- Vnesheconombank;
- Rusnano;
- Foundation for the promotion of innovation;
- ASI;
- Chamber of Commerce and Industry of the Russian Federation.

Partner country:
- the People’s Republic of China.

Result:
- 16,000 visitors from 72 countries of the world;
- 700 startups-participants from 19 countries of the world;
- 223 business events and exhibitions;
- 3 largest RVC projects held a finals within the Forum — “TechSuccess” rating, “Tech in Media” contest and “Generation5” accelerator;
- 8 venture capital funds became the winners of the national award “Venture capitalist”.

1 forminnovations.ru/en/
FEDERAL COMPETITION-ACCELERATOR OF TECHNOLOGY STARTUPS GENERATION S

GenerationS — a federal accelerator of technology start-ups, in which the best projects, selected by the results of multi-steps expert evaluation, receive an intensive development and wide opportunities for investment promotion. GenerationS has been held by RVC since 2013 with the support of Russian corporations, development institutions, representatives of the venture infrastructure.

Project objectives:
- to develop an innovation environment due to the growth of high-tech projects number, which are of interest to venture capitalists and government customers;
- to improve the quality of technology projects and their investment attractiveness, as well as to assist to enter the capital markets.

Project partners:
- WebReady — the organizer of an acceleration program for technology projects in the field of IT;
- Tomsk State University (ITSU) — the organizer of accelerator program for technology projects in the field of BiotechMed;
- Cleantech Russia — the organizer of acceleration program for technology projects in the field of CleanTech;
- Pulsar Venture — the organizer of acceleration program for technology projects in the field of Industrial.

Project results:
1858 projects-participants, among which:
- 453 projects were at the idea stage;
- 892 project were at the product development stage;
- 277 projects had a pilot production;
- 221 project was at the stage of mass production or sales;
- 260 participants of a sectorial acceleration programs;
- 400 experts and mentors took part in acceleration;
- 25 projects-finalists;
- 4 winners of accelerator — startups: Promobot (Industrial), Kera-Tech (BiotechMed), Nanoserv (Cleantech) and VeeRoute (IT).

The project scale enlargement in 2013–2014

1 en.generation-startup.ru/
RATING OF THE FAST-GROWING TECHNOLOGY COMPANIES “TECHSUCCESS”

Rating “TechSuccess” is aimed at revealing and promoting the promising fast-growing companies, which develop and distribute innovation products and technology to the domestic and global market. For the first time the rating was organized by RVC in partnership with the Association of Innovative Regions of Russia (AIRR) in 2012, supported by Rusnano and the Foundation for Assistance to Small Innovative Enterprises in the scientific and technical sphere.

The current rating methodology was developed by PwC in 2013 and modified in 2014.

Project objective:
▸ to search for promising technology companies with high-growth potential, to promote their involvement in the formation of a modern technological agenda of the Russian Federation and participation in support programs.

Project partners in 2014:
▸ Association of Innovative Regions of Russia (AIRR);
▸ PwC;
▸ SME-Bank.

Project results:
250 companies have applied to participate;
110 companies were qualified according to the eligibility criterions;
8 special events with the participation of more than 10 expert and business organizations, aimed at empowering technology companies in solving of a current business problems;
4 meetings participating in the rating companies with the representatives of the federal bodies of executive power at the level of specialized ministers and deputy prime ministers;
"Research of growing high-tech companies of Russia".

1. ratingtechup.ru/en/rate/

2. The study is available at ratingtechup.ru/en/rate/2014/analytics/
One of the key RVC projects within the execution of the list of instructions of the Russian Federation Government is to work on national projects with a high innovative component — national pulling out projects. Among the most significant projects we can select the project “New energy”, aimed at the upgrading the infrastructure and reducing costs of energy production in Russia. It is also important to note the project “Active aging”, aimed at joining efforts of the public and private health care, sports and fitness industry, pharmaceuticals, food industry to improve the quality of life and economic activity.

Announcing a national project, the state fixes a long-term demand for innovative solutions and also sets the direction for the collaborative work of development institutions, academic institutions, business and the state.

Besides, in the framework of implementation of the List of instructions, the work is specified to establish investment capital funds, as a risk-hedging instrument, including the implementation of the National pulling out projects. The industry funds will allow linking the work of development institutions in all areas to promote business innovation and provide conditions for exits of investors due to the deep sectorial study of projects.

To arrange an effective execution of these instructions, an approach is used, in terms of which the targets of close topics were assembled into projects with the special objectives and terms. Working groups were formed for the projects development, headed by one of the institutes of development.

In total 15 projects were developed and approved; RVC was actively involved in all of them. Taking into account its long-term objectives the company took a leadership role on a number of projects, having reached in 2014 the first interim results.

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RVC AS A PARTICIPANT OF THE EXECUTION OF INSTRUCTIONS OF THE RUSSIAN FEDERATION GOVERNMENT REGARDING MANAGERIAL IMPROVEMENT AND INNOVATION

Projects on execution of instructions of the Prime Minister of the Russian Federation

- directions of activity in 2014 and interim results

RVC AS A PARTICIPANT OF THE EXECUTION OF INSTRUCTIONS OF THE RUSSIAN FEDERATION GOVERNMENT REGARDING MANAGERIAL IMPROVEMENT AND INNOVATION

- diagnostics of the national innovation system was performed, the management model of innovative development was analyzed and directions of its perfection were suggested considering the analysis of the best foreign practices;

- a deep inspection of the RusHydro OJSC R&D execution was made;

- proposals were prepared for improving the mechanisms of development and actualization of programs of innovative development of companies with state participation.

- a report and a roadmap of activities were prepared, within the frame of which the steps were proposed to create a system of specialized investment capital funds, and to enhance the creation of corporate venture capital funds by the companies with state participation. This will allow during two years to increase the demand for innovative start-ups on the part of state-owned corporations and foundations with their participation.

- a report was worked out and submitted to the Russian Economic Development Ministry regarding proposals to support Russian companies — exporters of innovative products, including through the use of expanded insurance coverage, the introduction of mechanisms for financing the interest rates on export credits from the budget, informing about the specifics of national regulation the importing Russian products countries, the introduction of additional mechanisms of tax incentives, the creation of funds to support foreign patenting.

- a report on the basis of which the Federal State Statistics Service has to prepare an action plan (a roadmap) “Improvement of statistical system in the area of innovation” was prepared and submitted to the Russian Federation Government.

- the selection criteria of national projects with a high innovative component were worked out and approved by the Ministry of Economic Development of the Russian Federation;

- the primary offerings were collected from the representatives of research institutes, government bodies, development institutions, commercial and non-profit organizations;

- the methodology of selection and forming of the national projects with a high innovative component was worked out;

- the preliminary concepts of the projects "New energetics" and "New industrial technologies" were worked out;

- various options and organizational management models were worked out; the key players and their functionality in project management were specified.

On July 25, 2014 at the meeting of the Prime Minister of the Russian Federation with the members of the Expert Council, affiliated to the Government of the Russian Federation, the report on the development of innovations in Russia was presented and prepared with participation of RVC. The report documented the key challenges of the innovative development of the national economy and the directions of their solutions were suggested. The Russian Prime Minister Dmitry Medvedev, following the meeting results, signed a list of instructions, covering a wide range of issues in the field of innovation development.

1. The project is aimed at the deep modernization and technological renewal of basic industries of economy (such as industry, energy, health care service, agriculture, transport, etc.), to form in them the demand for products and technological solutions of the Russian innovative companies, to ensure the technological leadership in a number of Russian key sectors of the economy.
As of 31 December 2014, total cash held on the Company’s accounts amounted to RUB78.4 million, and the value of its net assets was RUB35,812.4 million, an increase of RUB461.3 million, compared with December 31, 2013.

In 2014, the Company actually invested more than RUB78.3 million, including:
- RVC I LP capital top-up (RUB12.6 million);
- RVC IVFRT LP capital top-up (RUB51.1 million);
- Execution of the first capital-call according to the RusBioVenchurs IPA contract (RUB14.6 million).

In 2014, RVC OJSC posted revenues of RUB1,956.3 million, including RUB 1,940.9 million returns on deposits with banks offering special programs for small and medium business.

Expenses amounted to RUB1,090.9 million. The expenses structure includes payroll expenditure of RUB287.8 million and contractors’ fees of RUB573 million.

Payment of dividends for 2014 in favor of the Federal Agency for State Property Management (Rosimushchestvo) was RUB146.5 million.

The Company’s net income posted in the reporting year amounted to RUB 584.6 million.

1. During 2014, RVC did not borrow money in the form of loans or credits.
2. The company has no overdue accounts payable. RVC has no overdue debts before budgetary or non-budgetary funds.
3. The Company makes deposits solely with the banks supporting small and medium business.
of shareholders made decisions regarding the following:

- approval of the annual report, annual financial statements and 2013 profit distribution;
- election of members of the Board of Directors, the Management Board and the Internal Audit Commission;
- approval of the Auditor of the Company’s 2014 financial statements;
- approval of changes introduced to internal regulations of the Company.

The Board of Directors competence includes the solution to issues of the general management of the Companies activities, except for the solution to questions, referred by the Russian legislation and Charter, to the competence of the general meeting of shareholders.

Members of the Board of Directors are elected by the general meeting of shareholders and remain in office until the next annual general meeting of shareholders. The general meeting of shareholders shall determine the number of members of the Board of Directors which may not be more than nine.

Since the beginning of 2014 and till the date of the annual general meeting of shareholders (June 30, 2014) the Board of Directors was acting with the membership, elected by the annual general meeting of RVC’s shareholders (the Order of Rosimushchestvo from June 25, 2013 No.558-р). The Board of Directors in office as of the end of 2014 was elected by the decision of the annual general meeting of shareholders on June 30, 2014 (the Order of Rosimushchestvo from June 30, 2014 No.667-р) in the same membership.

As of December 31, 2014, the Board of Directors consisted of nine members, three of them independent directors, and the other — representatives of the Russian Federation interests in the Board of Directors (including one public officer and others — professional fiduciaries, including the General Director of the Company).
MEMBERS OF THE BOARD OF DIRECTORS:

Anna G. Belova
the Chairman
of the Board of Directors,
Professor, Deputy Dean
of the Graduate School
of Business Management
in NRU Higher School
of Economics (Independent Director);

Igor R. Agamirzian
the Chief Executive
Officer of RVC;

Alexander A. Auzan
Head of the Department
of Applied Institutional Economics, the Dean
of the Faculty of Economics in Lomonosov Moscow State University, President of the Institute of the National Project “Social contract”;

Igor A. Drozdov
Senior Vice President
for legal and administrative affairs of Skolkovo Foundation;

Anna G. Belova
the Chairman
of the Board of Directors,
Professor, Deputy Dean
of the Graduate School
of Business Management
in NRU Higher School
of Economics (Independent Director);

Boris G. Nurgaliev
CEO of 1C;

Sergey G. Polyakov
CEO of the Foundation for Assistance to Small Innovative Enterprises (FASIE);

Mikhail B. Rogachev
Head of the Russian Foundation for Technological Development FSAC;

Oleg V. Fomichev
State Secretary—Deputy Minister of Economic Development of the Russian Federation.

Yuri A. Udaltsov
Deputy Chairman of the Management Board of RUSNANO, Head of Venture Capital Investment Division;

Sergey G. Polyakov
CEO of the Foundation for Assistance to Small Innovative Enterprises (FASIE);

MEMBERS OF THE BOARD OF DIRECTORS:

Igor A. Drozdov
Senior Vice President
for legal and administrative affairs of Skolkovo Foundation;

Igor R. Agamirzian
the Chief Executive
Officer of RVC;

Anna G. Belova
the Chairman
of the Board of Directors,
Professor, Deputy Dean
of the Graduate School
of Business Management
in NRU Higher School
of Economics (Independent Director);

Boris G. Nurgaliev
CEO of 1C;

Sergey G. Polyakov
CEO of the Foundation for Assistance to Small Innovative Enterprises (FASIE);

Mikhail B. Rogachev
Head of the Russian Foundation for Technological Development FSAC;

Oleg V. Fomichev
State Secretary—Deputy Minister of Economic Development of the Russian Federation.

Yuri A. Udaltsov
Deputy Chairman of the Management Board of RUSNANO, Head of Venture Capital Investment Division;

MEETINGS OF THE BOARD OF DIRECTORS

In 2013, twelve meetings of the Board of Directors of RVC were convened, six of them — in a form of absentee voting. On average, the meetings were convened three times a quarter. 76 matters were considered by the Board of Directors during the reporting year:

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<tr>
<td>Consideration of matters, related to the RVC-backed venture capital funds activity</td>
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<tr>
<td>Consideration of the reporting issues, relating to selection of management companies and venture capital funds, RVC’s activity results, KPI’s performance, working of systems of the internal audit and risks management, RVC’s procurement activities and other</td>
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<td>Matters relating to the arrangements of the general meeting of the RVC’s shareholders</td>
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<td>Matters relating to the establishment of the RVC Board of Directors Committees</td>
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1. All members of the Board of Directors are citizens of the Russian Federation and have no participation in RVC equity.

For the Board of Directors members can be viewed at rusventure.ru/en/company/directors/
COMMITTEES OF THE BOARD OF DIRECTORS

To ensure effective preliminary study of the most important issues and prepare recommendations thereon, the Board of Directors of RVC shall form specialized Committees:

- Strategic Planning Committee;
- Audit and Integrity Committee;
- Personnel and Compensation;
- Corporate Governance Committee.

The Committees of the Board of Directors of RVC are composed of the members of the Board of Directors, representatives of the State Ministers, and independent experts — representatives of business and innovation venture capital market.

The Committees are headed by the members of the Board of Directors of RVC.

In its activities, each Committee is governed by the respective Regulations.

The members of the Board of Directors Committees, serving as of the end of the reporting period, were elected by the decision of the Board of Directors of RVC on July 21, 2014.

The Corporate Governance Committee was formed by the decision of the Board of Directors of RVC on December 23, 2014 (the Protocol No.12). The members of the Committee were elected by the decision of the Board of Directors on 03.02.2015. The Committee meetings were not held in the reporting period.

Strategic Planning Committee

The Strategic Planning Committee assists the Board of Directors with determining the priority lines of business, elaboration of the Company’s development strategy, advises the Board of Directors regarding the strategic development of the Company.

MEMBERS OF THE STRATEGIC PLANNING COMMITTEE

CHAIRMAN OF THE COMMITTEE: Alexander A. Auzan
Head of the Department of Applied Institutional Economics, the Dean of the Faculty of Economics in Lomonosov Moscow State University, President of the Institute of the National Project “Social contract” (member of the Board of Directors of RVC, Independent Director).

COMMITTEE MEMBERS:
Igor R. Agamirzian
CEO, Chairman of the Management Board of RVC (member of the Board of Directors of RVC);
Anna G. Belova
Professor, Deputy Dean of the Graduate School of Business Management in NRU Higher School of Economics (the Chairman of the Board of Directors);
Mikhail P. Krasnov
Founder, Director, Chairman of the Coordination Council of Verysell Group;
Artem E. Shadrin
Director of the Department of Social Development and Innovation of the Ministry of Economic Development of the Russian Federation.

Strategic Planning Committee Meetings

In 2014, four in-person meetings of the Strategic Planning Committee of RVC were convened.

Audit and Integrity Committee

The Audit and Integrity Committee assists the Board of Directors with the issues, regarding approval of non-financial reporting, verification of KPI calculation, as well as on integrity matters.

The Committee is authorized to consider integrity-related matters in accordance with the Decision of the Board of Directors of RVC dd. July 30, 2013.

MEMBERS OF THE AUDIT AND INTEGRITY COMMITTEE

CHAIRMAN OF THE COMMITTEE: Yuri A. Udaltsov
Deputy Chairman of the Management Board, Head of Investment Venture Capital Division of RUSNANO (member of the Board of Directors of RVC).

COMMITTEE MEMBERS:
Igor A. Orzhev
Senior Vice President for legal and administrative issues of the Skolkovo Foundation (member of the Board of Directors of RVC);
Sergei N. Leschenko
Deputy Head of the Department of the Social Development and Innovation of the Ministry of Economic Development of the Russian Federation.

MEETINGS OF THE AUDIT AND INTEGRITY COMMITTEE

In 2014, the Committee convened two in-person meetings.

The Corporate Governance Committee

The Corporate Governance Committee was formed by the decision of the Board of Directors on December 23, 2014 to assist the Board of Directors with in developing and improving the corporate governance system and practice.

The members of the Committee were elected 03.02.2015. The Committee meetings were not held in the reporting period.

Personnel and Compensation Committee

Personnel and Compensation Committee assists the Board of Directors with the development of the system of staff motivations (including members of the Management Board) and respective internal regulations of the Company.

MEMBERS OF THE PERSONNEL AND COMPENSATION COMMITTEE:

CHAIRMAN OF THE COMMITTEE: Boris G. Nurgaliev
CEO of 1C (member of the Board of Directors of RVC, Independent Director).

COMMITTEE MEMBERS:
Ekaterina Yu. Korokhova
Vice President and CEO of Kelly Services CIS;
Sergey N. Leschenko
Deputy Head of the Department of the Social Development and Innovation of the Ministry of Economic Development of the Russian Federation.

MEETINGS OF PERSONNEL AND COMPENSATION COMMITTEE

In 2014, the Committee convened two in-person meetings.
The members of RVC’s Management Board shall be elected by the decision of the general meeting of shareholders of RVC from among the Company’s employees. The Management Board may not have less than five members. The Company CEO serves as the Chairman of the Board.

Executive bodies activities are regulated by the Charter and the Management Board Regulations of RVC.

If by the time of expiry of the Board members’ office the RVC’s shareholder fails to decide on election of new Board members, the term of office of the current members of the Management Board of RVC shall be deemed extended until the respective decision is made by the general meeting of shareholders of RVC.

The members of the Management Board neither held any shares of RVC nor entered in any transactions with them during the reporting year.

The biographies of the members of the Management Board are available at the web-site of RVC: rusventure.ru/en/company/structure/
Igor R. Agamirzian has been the CEO of RVC since April, 2009 and the Chairman of the Management Board since March, 2010.

ADVISORY BOARD

MEMBERS OF THE ADVISORY BOARD:

- Sergey M. Belousov, Senior Partner, Runa Capital
- Alasey I. Borunov, President of the Advisory Board, Almaz Capital Partners
- Alexander V. Galitskiy, CEO, Partner, Allocate International
- Michael Aslemu Gorsky
- Leonid M. Gokhberg, First Pro-rector, NRU HSE
- Andrey Zeliev, Management Partner, ADJ Consulting
- German V. Kaplan, Director of the Strategic Development, TMT Investments PLC
- Albina I. Nikkomen, Executive Director, RAM
- Andrey V. Sharomov, Rector, Skolko MSH
- Mark M. Shmulevich, Main Strategic and Operational Director, Acronis
- Yan E. David, Head of the Board of Directors, ABBYY
- Marina V. Yanina, Vice-President of the Corporate Relations, Yandex
- Mikhail P. Kirpichenkov, Dean, Biology Faculty of MGU
- Mikhail V. Kozlov, Director of Innovation, RusHydro OJSC
- Mikhail P. Krasnov, Founder, Director, Chairman of the Coordination Council of the Group of Companies Russia; Member of the Management Board, AP KIT
- Nickolay Yu. Lebedev, President, Transas Group
- Yan E. David, Head of the Board of Directors, ABBYY
- Marina V. Yanina, Vice-President of the Corporate Relations, Yandex
CORPORATE GOVERNANCE

THE SYSTEM OF INTERNAL CONTROL, AUDIT AND RISKS MANAGEMENT

The audit commission performs control of financial and business RVC's activity. An external independent auditor verifies and confirms the accuracy of annual financial statements (book-keeping report) of the Company; he is approved by the general meeting of shareholders on the base of results of the opened contest selection. The system of internal control, audit and risks management is represented by the relative structure divisions of the Company.

RVC performs complex work to develop the system of internal control, audit and risks management, corresponding to the best practices of the corporate governance.

AUDIT COMMISSION

The audit commission is composed by not less than three and not more than five members, elected by the general shareholders meeting of RVC, performs a control of the financial and business activity of the Company.

Audit Commission activities are set out in RVC's Internal Audit Commission Regulations.

AUDIT COMMISSION MEMBERS

(elected by decision of the annual general meeting of shareholders on June 30, 2014)

Aleksey M. Demchishin
Council of the Deputy Head of the Management Board of St. Petersburg Bank;

Georgy Z. Kotlyar
Head of the Department of Social Development and Innovation of the Ministry of Economic Development of the Russian Federation;

Sergey N. Leschenko
Deputy Director of the Department of Social Development and Innovation of the Ministry of Economic Development of the Russian Federation;

Andrey G. Molev
Deputy Director of the Department of Budget Planning and Control of Agranta LLC;

Ivan I. Chigirin
Head of Department of Internal Control of RusHydro.

AUDIT, CONTROL AND RISKS MANAGEMENT

EXTERNAL AUDITOR

To verify and confirm the accuracy of its annual financial statements, the Company shall contract a professional auditor, who shall be approved by the general meeting of shareholders.

RVC's financial statements were audited by FinExpertisa LLC.

INTERNAL CONTROL AND AUDIT

The system of internal control and audit works in RVC, and it is represented by the relevant structure subdivisions of the Company. The system of internal control and audit, first of all, is aimed to provide the order of the activity of RVC, established by the Russian Legislation and internal documentation of the Company. RVC take measures for improvement of the system of internal control and audit functioning, to provide its compliance to the recommendations of the Corporate Governance Code and best practices.

RISK MANAGEMENT SYSTEM

Risk management system was worked out and implemented in RVC (further — RMS).

Risk management system — a process, performed by the management bodies and employees of the Company in all structure subdivisions, to identify potential events, which influence or may influence the activity of RVC, risks management to make them comply the acceptable level and to provide the achievement of strategic and programs goals of the Company.

RMS is focused to provide an improvement of effectiveness of the activity of the Company in a brief, middle and long-term perspective according to the formed priority lines of the work.

Among RMS tasks — formation of an approach to risk identification, exchange of the relevant information in the Company and working out of measures to react on the risks to:

► improve the efficiency of the activity and achievement of KPIs;
► rational and effective use of resources;
► establish priorities of the activity and taking of an optimal management decisions;
► improvement of internal and external communications of the Company;
► operative and adequate reaction on the changing of conditions, events and circumstances, impacting the Company's activity.
The strategy of RVC in the field of risk management is aimed at corporate culture support, in accordance of which the risk identification and reaction on them is an integral component of the management process in total, in particular: planning, management of efficiency of activity and corporate governance. Risk management is performed on a systematic base, using the preventive approach.

The goals indicated are achievable by:
> formation of the culture of risks management in RVC and the common understanding by the management and employees of the Company of principles and approaches to the risks management;
> risks management as a part of the Company’s governance process;
> step-by-step implementation of RMS as a continuous working process;
> performance of exchange in the Company of an information about the risks and negative consequences of their realization.

**INVESTMENTS DECISION MAKING PROCESS**

The RVC’s representative in the Investment Committee of a fund, which is not managed by the Company (so, acts in it as a Limited Partner), has a right of consultative capacity of investment decisions. Thereby, the position of RVC’s representative is taken into consideration, but his vote during the votes calculation of members of the Investment Committee is not taken into consideration.

In the Investment Committees of funds, where RVC is the main investor, the representatives of RVC have the voting right concerning all issues, put at the Investment Committee meetings.

The projects analysis service performs control of projects, presented for consideration by the Investment Committee and, basing on its results, forms a document, reflecting the significant aspects and risks of the project. The representative of RVC, taking a decision of voting at the Investment Committee, is ruled by the comments and recommendations, set out in this document, as well as brings them to the attention of the other members of the Investment Committee.

The employees in their work are ruled by the internal methodical document on how to perform the RVC’s innovation projects analysis.

**INFORMATION ON RISKS**

**MONITORING AND TRAINING**

**INTERNAL ENVIRONMENT**

**SETTING GOALS AND TASKS**

**RISK MANAGEMENT SYSTEM**

**INFORMATION ON RISKS**

**CONTROL PROCEDURES**

**RESPONSE TO RISKS**

**ASSESSMENT OF RISKS**

**IDENTIFICATION OF RISKS**

**SETTLE GOALS AND TASKS**

The decision of the net profit distribution of RVC, received at the 2014 year end, is made on the annual general meeting of shareholders, which is planned till the end of June, 2015. At this, according to the common practice, and considering the directives of Rosimushchestvo as a sale shareholder of RVC, the Company annually directs to dividend distribution not less than 25% of the net profit, received by the end of the passed year.

The net income in the reporting year amounted to RUB584,631,500 thousands.

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**SETTLE GOALS AND TASKS**
In its activities, the Company aims to take into account the principles of social responsibility towards the venture capital market participants, partners, employees, society and the state.

The investment process is carried out in accordance with certain rules and restrictions (more detailed information about the investment rules look at rusventure.ru/ru/investments/rules_and_restrictions).

The RVC objectives and mission as of the key instrument of the state in building of its own national innovation system by its definition have non-profit, socially oriented nature, and magnitude of the problems solved by the Company imposes on it a special responsibility for the impact on the socio-economic well-being of society.

The Company’s strategy is focused on the development in Russia not only of the venture capital industry, but is also focused on projects, related to the construction of the balanced innovation infrastructure and the formation of the class of venture capital investors and technology entrepreneurs. Developing the system of services and instruments, the Company is focused on the proportional development of all parts of the national ecosystem and on the receiving of the systemic effects of their projects.

The achievement of the own goals has defined the following lines of the HR policy for 2014:

- Ensure appropriate staffing of the Company’s structural units in accordance with the business needs and rules, regulating these processes;
- selection and effective placement of highly qualified, talented, ambitious employees who are eager to realize their potential in solving the problems facing the Company;
- staff development and training in order to maintain and constantly improve employee qualification;
- creation of the personnel reserve to save the balance between the categories “managers” and “specialists”, as well as retention of key employees;
- Improvement of the effectiveness of the staff work by providing of the actuality and operation of the system of motivation and rewards.
- Supporting and strengthening of the social-psychological climate in the Company to improve employee loyalty, prevention of the labor conflicts, retention of key employees.

STAFF SIZE OF RVC
The average headcount in 2014 — 128 employees.
Gender structure of employees as at the year end 2014 is as following:
women — 56%, men — 44%.

TRAINING AND FURTHER EDUCATION OF EMPLOYEES
During the reporting year, 61 employees have completed training on 92 courses of professional development and trainings.
PROCUREMENT ACTIVITIES

PROCUREMENT PRINCIPLES
When procuring goods, works and services, the Company relies on the Federal Law FZ-223 on the procurement of goods, works and services by certain types of legal entities, RVC Procurement Regulations, and adheres to the following principles:

- accessibility of procurement information;
- transparency of procurement, which enables monitoring and control possibility at any stage of the procurement process;
- using the preferential competitive procedures suppliers selection (executants, contractors);
- unprejudiced, fair, undiscriminating and absence of unwarranted restrictions of competition towards the parties of the procurement process, including prohibition of coordination of procurement process by the Company, creation of beneficial conditions thereto;
- cost-effective expenditure of monetary funds for procurement of goods, work, services and implementation of cost-cutting measures;
- establishment of measurable requirements to the procurement process participants.

COMPETITIVE PROCUREMENT PROCEDURES
The following competitive procedures are preferable and shall be applied in any procurement by RVC:

- tenders;
- auctions;
- commercial inquiry;
- competitive negotiations;
- request for quotation.

A material share of procurements, within the framework of program and project activities of RVC, is realized in a form of competitive negotiations, using the RFP (Request for Proposal) model — a system of the program order, envisaging to the market a public announcement of tasks and issues, that the Company seeks to solve, followed by collection of proposals regarding the achievement of the desired results.

This approach allows:

- application of unique experience, creative potential and expertise of the market participants to work out new and untypical approaches to goal achievement;
- improvement of the quality of communication with project contractors and enhance their responsibility;
- setting up transparent project volume, quality and cost control mechanisms, driving improvement of the Company’s overall performance.

The use of the RFP model enables RVC to apply the best business practices, employed by such major international development institutions, as the World Bank, the International Monetary Fund, the European Bank for Reconstruction and Development and others.

The Company, within the framework of its competence, initiates the introduction in already established and newly established subsidiaries and affiliates of its own anti-corruption policies, similar to the anti-corruption policy of RVC, as well as making efforts to comply with the provisions of this document in joint companies and associations, as well as by contractors.

The text of the Anti-Corruption Policy RVC is placed on the Company’s website: rusventure.ru/ru/company/legal_basis/Anti_corruption_policy.pdf
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USEFUL LINKS

RVC and its partners conduct a regular monitoring and promotion of facilities of the existing venture infrastructure of the Russian Federation. This enhances its availability and, ultimately, increases the competitiveness of the Russian innovative companies.

Useful links are provided on the corporate website of RVC that are of interest for a wide range of participants of the venture capital market, including for:
> innovative companies;
> experts and professional market participants;
> management companies;
> strategic investors;
> educational institutions and research centers.

The useful links can be found at: rusventure.ru/ru/press-service/faq/#10a

CONTACT INFORMATION

OF RVC OJSC
Address: 4th Floor, Serebryany Gorod office centre, 27 Serebryanicheskaya nab., 109028, Moscow, Russia
Tel.: +7 (495) 777-01-04 rusventure.ru

Details of the Company:
INN 7724570128
KPP 770901001
OGRN 106774633742
Address: 29 Serebryanicheskaya nab., 109028, Moscow, Russia
Settlement Account 4070281089470481501
Correspondent Account 30101810400000000555
BIC 044525555
Bank Promsvyazbank Open Joint-Stock Company

Subsidiary company
RVC USA INC.
Address: 420 Boylston Str., 6th Floor, Boston MA 02116, USA
Tel.: +1 (617) 284-72-20 info@rvc-usa.com rvc-usa.com

Subsidiary funds of RVC
RVC SEED FUND, LTD
Address: 4th Floor, 5 Maly Golovin Per., 107045, Moscow, Russia
Tel.: +7 (495) 730-03-55 partner@rvceseed.ru rvceseed.ru

RVC BIOPHARMACEUTICAL INVESTMENTS, LTD
Address: Office 412, 43 Lesnaya St., 127055, Moscow, Russia
Tel.: +7 (495) 789-49-47 info@rvcbio.ru

INFRASTRUCTURE INVESTMENTS RVC LLC
Address: 24 Krasnaya Presnya St., 123022, Moscow, Russia
Tel.: +7 (495) 729-64-59 office@rvcinfra.com rvcinfra.com

CIVIL TECHNOLOGIES OF THE DEFENSE INDUSTRY COMPLEX, LTD
Address: 4th Floor, 5 Maly Golovin Per., 107045, Moscow, Russia
Tel.: +7 (495) 730-03-55

RVC-Inveted Funds in Foreign Jurisdictions

RUSSIAN VENTURE ASSET MANAGEMENT LTD
Address: 3rd Floor, 14 Hannover Str. London, W1G 1YH, UK
invest@rusventure.ru

VOLGA VENTURE MANAGEMENT INC.
Address: 420 Boylston Street, 6th Floor, Boston, MA 02116, USA
invest@rusventure.ru

RVC ANNUAL REPORT 2014
APPENDIXES

Management Companies, Making Trust
Management of Funds in the form of CEF

MANAGEMENT COMPANY
BIOPROCESS CAPITAL PARTNERS LLC (BIOPROCESS CAPITAL VENTURES CEF FOR HR(VI))
Address: 6 Stoloby Per., 121061, Moscow, Russia
Tel.: +7 (495) 974-74-01
bcvf.ru

VTB CAPITAL ASSET MANAGEMENT (CJSC) [VTB — VENTURE FUND CEF FOR HR(VI)]
Address: 10 Presnenskaya Nab., 123317, Moscow, Russia
Tel.: +7 (495) 725-55-40
am@vtbcapital.com
vtbcapital-am.ru

ALLIANZ INVESTMENT OJSC (NEW TECHNOLOGIES CEF FOR HR(VI))
Address: Chayka Plaza 10, bld. 6, 25a, Varshavskoye shosse, 117105, Moscow, Russia
Tel.: +7 (495) 231-31-20
info@allianz-invest.ru
allianz-invest.ru

MAXWELL ASSET MANAGEMENT OJSC (MAXWELL BIOTECH CEF FOR HR(VI))
Address: bld. 2, 4 Rastorguyevsky Per., 127473, Moscow, Russia
Tel.: +7 (495) 797-80-65
info@mdcg.ru
innovative-solutions.ru

LEADER CJSC
(LEADER INNOVATIONS CEF FOR HR(VI))
Address: Site 1, 95 Varshavskoye Shosse, 117556, Moscow, Russia
Tel.: +7 (495) 280-05-40, +7 (495) 280-05-62, +7 (495) 988-74-40
info@leader-invest.ru
leader-invest.ru

LLC MANAGING COMPANY S-GROUP CAPITAL MANAGEMENT (S-GROUP VENTURES CEF FOR HR(VI))
Address: Business Center Sadovaya Plaza, 7 Dolgorukovskaya Str., 127006, Moscow, Russia
Tel.: +7 (495) 662-70-20
info@sgrcm.ru

MANAGING COMPANY INNOVATIVE SOLUTIONS CJSC
(INNOVATIVE SOLUTIONS CEF FOR HR(VI))
Address: bld. 1, 12/19 Verkhnyaya Radishhevskaya St., 109240, Moscow, Russia
Tel.: +7 (495) 726-52-53
info@ammaxwell.ru
ammaxwell.ru

APPENDIXES

Management Companies, Making Trust
Management of Funds in the form of Investment Partnerships

RUSBIOVENCHURS LLC (RUSBIOVENCHURS IT)
Address: Severnaya Bashnya, Moskva-city, 10 Testovskaya Str., 123317, Moscow, Russia
Tel.: +7 (495) 782 23 42
rbvcapital.com

FINEMATICA LLC
(FINEMATICA AIR-COSMIC IPA FUND)
Address: 26 Pravdy Str., 125040, Moscow, Russia
Tel.: +7 (495) 542-5858
info@finematika.ru

DA VINCI CAPITAL LLC
(PARALLEL FUNDS STRUCTURE: DA VINCI PRE-IPO IPA FUND AND DA VINCI PRIVATE EQUITY FUND II L.P.)
DA VINCI PRE-IPO IPA FUND AND DA VINCI PRIVATE EQUITY FUND II L.P.
Address: Severnyi Block, Bashnya Gorod Stolits, bld. 1, 8 Presnenskaya Nab., 123317, Moscow, Russia
Tel.: +7 (495) 775-62-22
ceo-gp@dvicap.com

ACP MANAGING COMPANY LLC
(ACP SEED IPA FUND)
Address: Bld. 77, 1 Leninskie gory, 119992, Moscow, Russia
Tel.: +7 (495) 930-80-59
box@amacap.ru

TONAP-VENCHUR LLC
(HIGH TECHNOLOGIES SEE IPA FUND)
Address: 11 Planetnaya Str., 125167, Moscow, Russia
Tel.: +7 (495) 612-24-59
tonapventure.ru

SOFTLINE INTERNET TRADE LLC
(SOFTLINE SEED IPA FUND)
Address: Bld. 8, 7 Derbenevskaya Nab., 114115, Moscow, Russia
Tel.: +7 (495) 232 00 23
sslwc

DI-GROUP LLC
(ACCELERATOR VENTURE CAPITAL IPA FUND)
Address: 4a Poymeniya Per., 434009, Tomsk, Russia
Tel.: +7 (3822) 979890
di-group.info
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FEEDBACK QUESTIONNAIRE

DEAR READER!
You have read the public Annual Report of Russian Venture Company, addressed to a community of concerned parties. Your opinion is very important to us.

We will be grateful if you take a moment to contribute to the improvement of the quality of our reports by answering our questions below.

PLEASE SPECIFY YOUR PROFESSIONAL SPHERE (IN ONE ANSWER).

RVC portfolio companies
Federal executive authorities
Regional/municipal executive authorities
State development institutions
Major companies and industrial enterprises
Innovation companies/startups
Business angels
Venture funds
Strategic investors
Managing companies of venture capital funds and investment portfolios
Higher educational institutions and scientific centers
Innovational infrastructure of innovation support (technology parks, business incubators, accelerators, etc.)
Technology platforms, innovation area clusters
Mass media
Consulting companies
RVC employees
Subsidiary funds and RVC-backed funds
Other (please specify)

IF YOUR COMPANY WAS INCORPORATED SOMEWHERE OTHER THAN IN THE RUSSIAN FEDERATION, PLEASE SPECIFY THE COUNTRY OF INCORPORATION.

Country of incorporation

PLEASE SPECIFY THE FORMAT IN WHICH YOU READ THE ANNUAL REPORT.

Printed Russian version
Printed English version
Online Russian version on RVC website
Online English version on RVC website

PLEASE ASSESS THE QUALITY OF THE ANNUAL REPORT AGAINST THE FOLLOWING CRITERIA.

1 2 3 4 5
Structure and convenient information seeking
Simplicity, clarity
Targeted data presentation
Design and layout

RVC role and influence in the Russian venture capital market
RVC strategic priorities
Investment activity of RVC, funds and portfolio companies
Innovation ecosystem development programs
Russian venture capital market surveys
RVC corporate management governance
RVC partners

The questionnaire can be filled out at the Company’s website at rusventure.ru/en/programs/analytics/docs/Report_RVC2014.php or e-mailed at: pr@rusventure.ru
The present RVC Annual Report (hereinafter referred to as the Company and RVC) reflects the Company’s performance in 2014 (the “Annual Report”) and was prepared, using the information available to the Company at the time of preparation hereof.

The Annual Report contains information about the Company’s performance in 2014, as well as forecasts and statements regarding the intentions, opinions or current expectations of the Company, concerning its performance, financial standing, liquidity, growth prospects, strategies and the development of the industry, in which the Company operates. Such forward-looking statements are characterized by the presence of risks and uncertainty, because they depend on circumstances that may change in the future.

The Company makes no express or implied representations or warranties and disclaims any liability in case of any losses that may be incurred by any individual or legal entity, resulting from the use of the forward-looking statements, set out in this annual report, for any reason, whether directly or indirectly. Such persons or entities should not fully rely on the forward-looking statements, contained in this document, because these are not the only possible scenario.

Except as provided for in the laws of the Russian Federation, the Company does not undertake any obligation to review or confirm the expectations or estimates, or publish updates or changes to the forward-looking statements contained in this annual report, whether due to subsequent events or new information becoming available.